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Exploring **Lognormal Incomes**

Milo Schield Augsburg College Editor: www.StatLit.org US Rep: International Statistical Literacy Project

www.StatLit.org/ pdf/2014-Schield-Explore-LogNormal-Incomes-Slides.pdf XLS/Create-LogNormal-Incomes-Excel2013.xlsx

Log-Normal Distributions

A Log-Normal distribution is generated from a normal with mu = Ln(Median) and sigma = Sqrt[2*Ln(Mean/Median)]. The lognormal is always positive and right-skewed.

Examples:

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- Incomes (bottom 97%), assets, size of cities
- Weight and blood pressure of humans (by gender)

Benefit:

1D

- calculate the share of total income held by the top X%
- · calculate share of total income held by the 'above-average'
- explore effects of change in mean-median ratio.

2014 NNN-**Log-Normal Distributions**

"In many ways, it [the Log-Normal] has remained the Cinderella of distributions, the interest of writers in the learned journals being curiously sporadic and that of the authors of statistical test-books but faintly aroused."

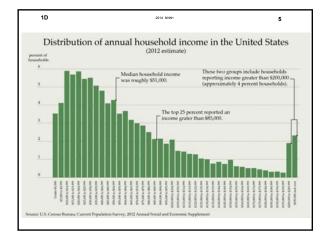
"We ... state our belief that the lognormal is as fundamental a distribution in statistics as is the normal, despite the stigma of the derivative nature of its name."

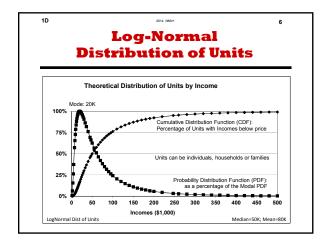
Aitchison and Brown (1957). P 1.



2014 NNN

Use Excel to focus on the model and the results. Excel has two Log-Normal functions: Standard: =LOGNORM.DIST(X, mu, sigma, k) k=0 for PDF; k=1 for CDF. Inverse: =LOGNORM.INV(X, mu, sigma) Use Standard to calculate/graph the PDF and CDF. Use Inverse to find cutoffs: quartiles, to 1%, etc. Use Excel to create graphs that show comparisons.





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Paired Distributions

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For anything that is distributed by X, there are always two distributions:

- 1. Distribution of subjects by X
- 2. Distribution of total X by X.

Sometime we ignore the 2nd: height or weight. Sometimes we care about the 2nd: income or assets.

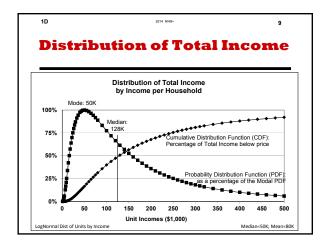
Surprise: If the 1st is lognormal, so is the 2nd.

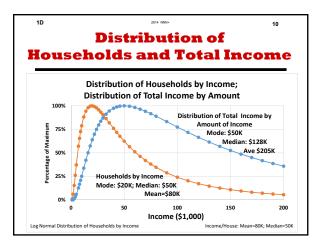
Distribution of Households and Total Income by Income

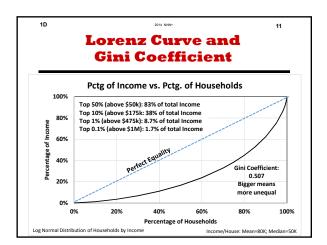
Suppose the distribution of households by income is log-normal with normal parameters mu# and sigma#.

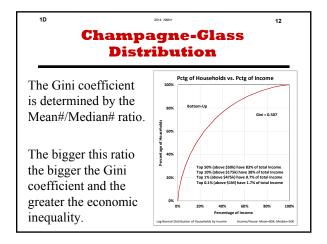
Then the distribution of total income by amount has a log-normal distribution with these parameters: $mu\$ = mu# + sigma#^2; sigma\$ = sigma#.$

See Aitchison and Brown (1963) p. 158. Special thanks to Mohammod Irfan (Denver University) for his help on this topic.









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Log-Normal Balance Conjecture

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Conjecture: If household (HH) income is distributed log-normally and X% of households have below-average incomes, then X% of all income is earned by HH with above-average incomes.

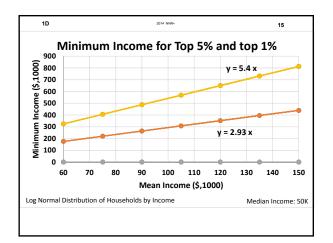
Example: If 60% of HH have below-average incomes, then 60% of total income is earned by HH having above-average incomes.

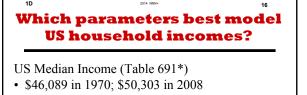
Evidence using Excel spreadsheet:

- Suppose Mean# = 50K and Median# = 80K.
- 68.61%: Percentage of HH having below-average income
- 68.61%: Percentage of total income that is associated with HH having above-average incomes. QED

As Mean-Median Ratio [↑] Rich get Richer (relatively)

Log-normal distribution. Median HH income: \$50K. Top 5% Top 1% Min\$ %Income Mean# Min\$ %Income Gini 55 103 11% 138 2.9% 0.24 60 135 15% 204 4.2% 0.33 65 165 18% 270 5.5% 0.39 70 193 20% 337 6.6% 0.44 75 220 23% 406 7.7% 0.48 80 246 25% 477 8.7% 0.51 85 272 27% 549 9.7% 0.53 90 298 29% 623 10.7% 0.56





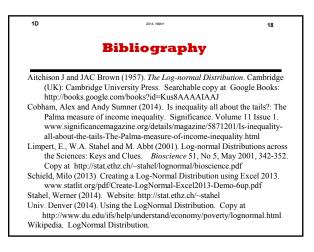
Share of Total Income by Top 5% (Table 693*) • 16.6% in 1970; 21.5% in 2008

Best log-normal fits:

- 1970 Median 46K, Mean 53K: Ratio = 1.15
- 2008 Median 50K, Mean 73K; Ratio = 1.46

* 2011 US Statistical Abstract (2008 dollars).

10 to the conclusion of incomes. 10 to the conclusion of incomes of the difference between part and whole when using percentage grammar.



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Lognormal and Excel

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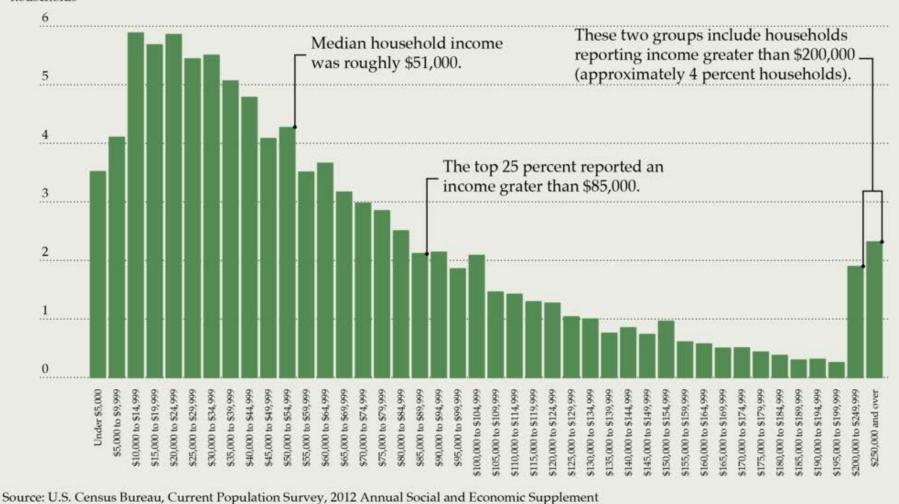
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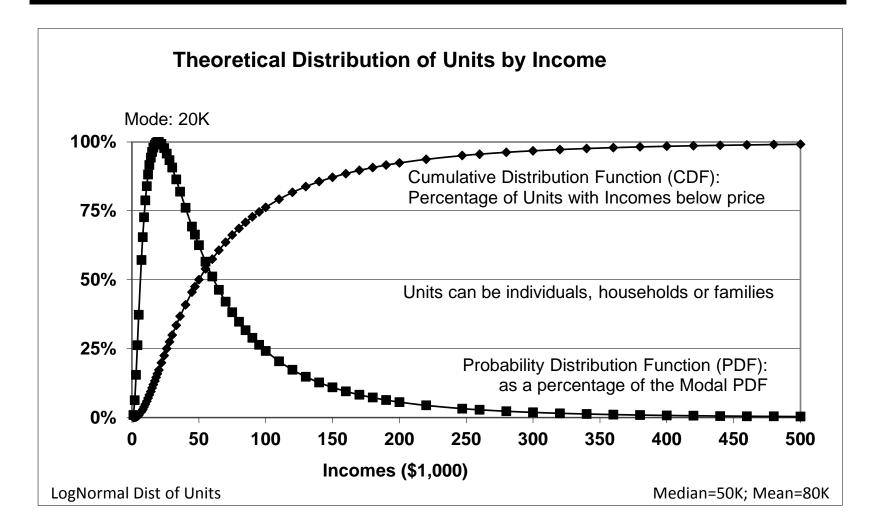
- Use Inverse to find cutoffs: quartiles, to 1%, etc.
- Use Excel to create graphs that show comparisons.

Distribution of annual household income in the United States (2012 estimate)

percent of households



Log-Normal Distribution of Units



Paired Distributions

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Distribution of Households and Total Income by Income

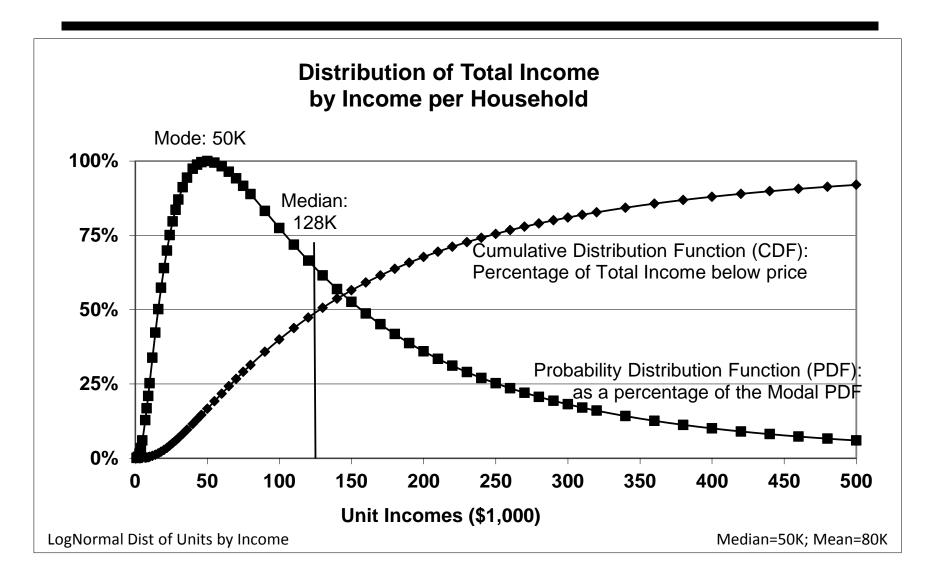
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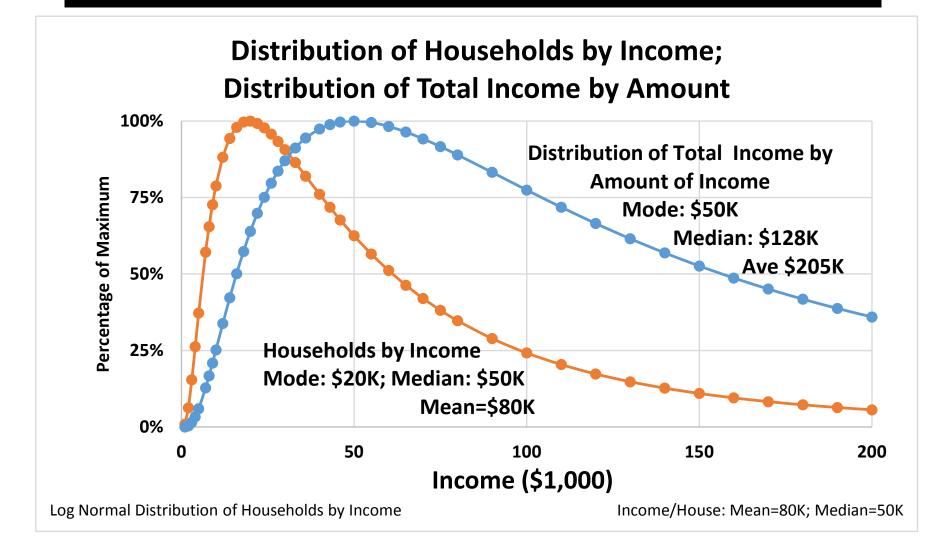
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Distribution of Total Income

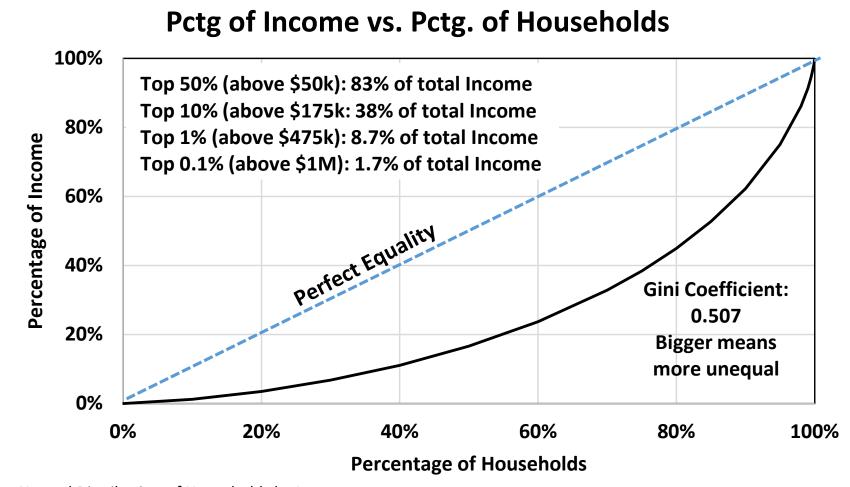


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Distribution of Households and Total Income



Lorenz Curve and Gini Coefficient

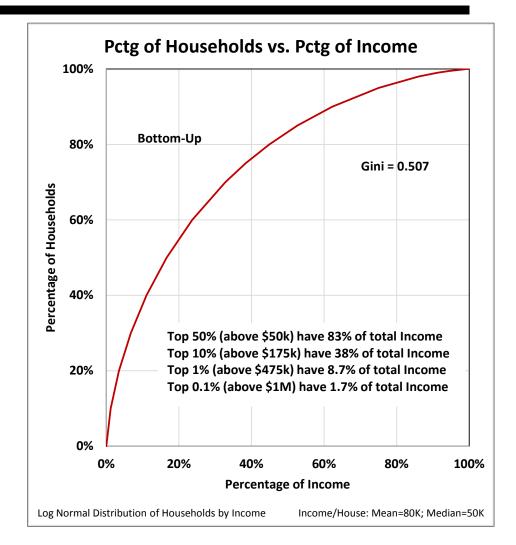


Income/House: Mean=80K; Median=50K

Champagne-Glass Distribution

The Gini coefficient is determined by the Mean#/Median# ratio.

The bigger this ratio the bigger the Gini coefficient and the greater the economic inequality.



Log-Normal Balance Conjecture

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Example: If 60% of HH have below-average incomes, then 60% of total income is earned by HH having above-average incomes.

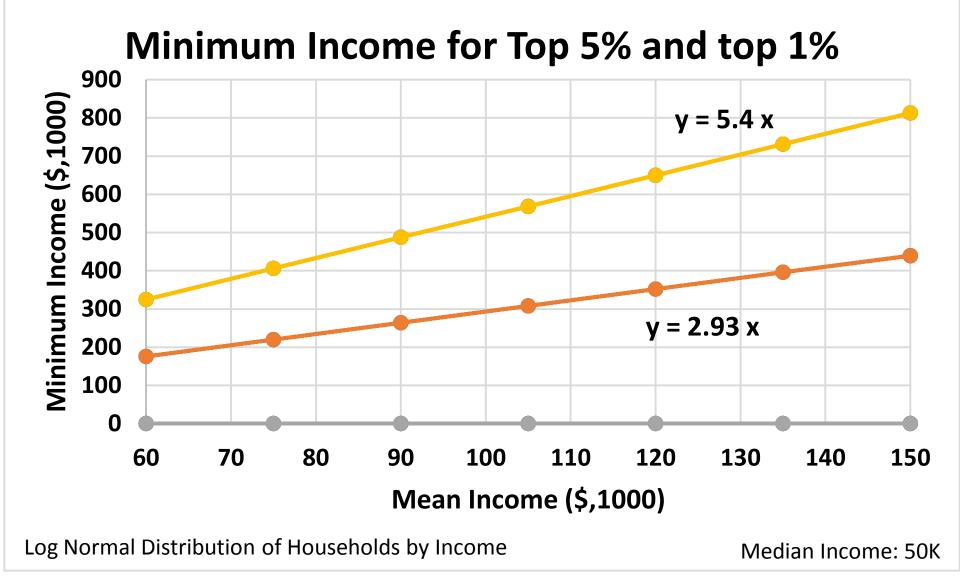
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As Mean-Median Ratio [↑] Rich get Richer (relatively)

Log-normal distribution. Median HH income: \$50K.

| | Top 5% | | Top 1% | | |
|-------|--------|---------|--------|---------|------|
| Mean# | Min\$ | %Income | Min\$ | %Income | Gini |
| 55 | 103 | 11% | 138 | 2.9% | 0.24 |
| 60 | 135 | 15% | 204 | 4.2% | 0.33 |
| 65 | 165 | 18% | 270 | 5.5% | 0.39 |
| 70 | 193 | 20% | 337 | 6.6% | 0.44 |
| 75 | 220 | 23% | 406 | 7.7% | 0.48 |
| 80 | 246 | 25% | 477 | 8.7% | 0.51 |
| 85 | 272 | 27% | 549 | 9.7% | 0.53 |
| 90 | 298 | 29% | 623 | 10.7% | 0.56 |



Which parameters best model US household incomes?

US Median Income (Table 691*)

• \$46,089 in 1970; \$50,303 in 2008

Share of Total Income by Top 5% (Table 693*)

• 16.6% in 1970; 21.5% in 2008

Best log-normal fits:

- 1970 Median 46K, Mean 53K: Ratio = 1.15
- 2008 *Median 50K, Mean 73K*; Ratio = 1.46
- * 2011 US Statistical Abstract (2008 dollars).

Conclusion

Using the LogNormal distributions provides a principled way students can explore a plausible distribution of incomes.

Allows students to explore the difference between part and whole when using percentage grammar.

Bibliography

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