

# **LEARNING STATISTICS THROUGH PLAYING CARDS**

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**PROLOGUE (to the web version)**

This book was originally published by Sage in 1996. In 2003 I found out that they no longer wanted to support it, so they gave the copyright back to me. I am pleased to be able to put the book up on my website, with free access to all. I have made a few changes here and there, but the content remains essentially the same. I hope you'll enjoy reading it, downloading it, printing it, or whatever.

**PREFACE (to the original version, slightly modified)**

I believe that all of the important concepts in statistics can be learned by using an ordinary deck of playing cards. This little book is an outgrowth of that belief.

It is intended to serve as a principal textbook or a supplementary reference for three different audiences: (1) those who have already taken a statistics course and either have failed or have gotten so little out of the course that they want to start all over again; (2) those who have already taken a statistics course and have done quite well but want to sharpen their understanding of the basic concepts; and (3) those who are studying statistics for the first time and are attracted by the idea of using playing cards for something other than games.

The nine chapters cover many of the topics that are included in a one-quarter or one-semester college course at the introductory, "non-calculus" level. There are no algebraic formulas whatsoever (the general approach is very verbal--I want my readers to be able to speak the language of statistics). A modest competency in the four basic arithmetic operations (addition, subtraction, multiplication, and division) and square-root extraction is sufficient mathematical preparation.

A word about calculators and computers: Although I would prefer that you work through most or all of the exercises "by hand", if you find that to be either boring or unduly difficult I have no objection to your using some sort of computational assistance (machines, not friends).

Why should people learn statistics? First of all, the popular press and other media are full of statistics (particularly percentages and differences between percentages, which are the primary focus of this book), and an understanding of basic statistical concepts helps immeasurably in trying to sort out what to take seriously and what to regard with a grain of salt. Second, it is almost impossible to read the scientific research literature, much less carry out such research, without a knowledge of statistics. Finally, like mathematics (its parent discipline), statistics is based upon sound logical principles. When properly used, statistical analysis actually makes sense.

Why use a deck of cards? The principal reason is that a deck of cards constitutes an actual finite population from which samples can be randomly drawn, both with replacement and without replacement. If coins, for example, were to be emphasized, the population would be obscure, hypothetical, and infinite (all possible tosses of a fair coin), and sampling would necessarily be with replacement only.

So get out your deck of cards and begin. I think you might even like it.

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# **CHAPTER 1: POPULATIONS, VARIABLES, AND DISTRIBUTIONS**

## **Introduction**

Do you have your deck of cards? Spread the cards out on a table or on the floor and take a look at them. As you probably already knew:

1. There are 52 of them.
2. The cards are of two different colors: black and red; four different suits: clubs, diamonds, hearts, and spades--the first and last are black, and the middle two are red; thirteen different denominations: ace (one), two, three, four, five, six, seven, eight, nine, ten, jack (eleven), queen (twelve), and king (thirteen); and two different types of "pictureness": face cards (the jacks, queens, and kings) and non-face cards (all others).

Table 1.1 contains a list of the names of all of the 52 cards. Any entire collection of objects is called a *population*.

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Insert Table 1.1 About Here

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[All tables are provided at the ends of the chapters in which they are first cited.]

The characteristics of the playing cards (color, suit, denomination and "pictureness") are called *variables* since the cards are not all of the same color, suit, denomination, or "pictureness". The values for the variables are called *observations* or *measurements*. The measurements on each of the four variables for each of the 52 cards are contained in Table 1.2. This rectangular array of numbers, where each row (horizontal) represents an object and each column (vertical) represents a variable, is called a *data matrix*. In statistics we usually have many more objects than we have variables, so most data matrices (the plural of matrix is matrices) are "long and skinny" rather than "short and fat".

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Insert Table 1.2 About Here

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As indicated above, there are just two categories for the color variable (black and red) and for the "pictureness" variable (face and non-face). Any variable that has just two categories is called a *dichotomy*. For such variables it is often convenient to use numbers to identify the categories even though the numbers may have no necessary relevance to the categories. The numbers most often chosen for this purpose are the numbers 1 and 0, in which case the dichotomy is called a "*dummy*" variable. For the color variable we have arbitrarily called all of the black cards 1's and all of the red ("non-black") cards 0's; for the "pictureness" variable we have called all of the face cards 1's and all of the non-face cards 0's. This book will pay special attention to dichotomies and to the statistical procedures that are appropriate for dealing with them.

For the suit variable we have used the numbers 1,2,3, and 4 to identify the clubs, diamonds, hearts, and spades (respectively), since they are the rank orders (from lowest to highest) of the four suits in the game of bridge.

The best way to get a feel for the concept of a variable is to carefully scrutinize two of the cards that are about as different as they could possibly be. Let us therefore make a "case study" of the queen of diamonds (card #25 in the population) and the six of spades (card #45). The color of the queen of diamonds is red (0), its suit is diamonds (2), its denomination is twelve (12), and it is a face card (1). The six of spades is black (1) rather than red, it is a spade (4) and not a diamond, it has a denomination of six (6), and it is not a face card (0).

## **Frequency distributions**

The first thing you should do whenever you have the data for a particular variable for a population is to make a *frequency distribution* of those data. (I say "those data" because data is a plural noun--the singular is datum.) A frequency distribution is nothing more than a count of the number of times each value of the variable occurs. I'm sure you've made lots of frequency distributions in your lifetime, but you probably didn't call them by that name. What did you do? You wrote down all of the possible values in a column, put a tally mark in the appropriate place as you checked each value off a list, and then counted the tallies. If you were to do that for each of the four playing card variables you would get the frequency distributions displayed in Table 1.3.

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Insert Table 1.3 About Here

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The "tally" sections of the frequency distributions in Table 1.3 provide graphical representations of those distributions. If you rotate those sections 90 degrees counter-clockwise, the tallies will form what is called a *histogram*, with the values of the variable along the horizontal (X) axis and the frequencies along the vertical (Y) axis.

In addition to the "raw" frequencies, Table 1.3 also contains the *relative frequencies* and corresponding *percentages*. For the "pictureness" variable, for example, the frequency for face card is 12, the relative frequency is 12 "out of" 52 or .231, which converts to 23.1% (by moving the decimal point two places to the right and affixing a % sign).

Three of the distributions (color, suit, and denomination) are *symmetric* since they are perfectly balanced, but the fourth distribution ("pictureness") is *asymmetric* or *skewed*. It is often interesting to summarize certain features of frequency distributions. Those features (central tendency, variability, skewness, and kurtosis) will be pursued in Chapter 2.

## **Our 52 "States"**

Although playing cards constitute an ideal population for learning basic statistical concepts, we need more interesting

populations for applying these concepts. I have therefore created another population of the same size but composed of different objects. This population is a collection of our 52 states or pseudo-states (the District of Columbia and Puerto Rico have been added). The names of the "states" are listed in Table 1.4. Delaware is like the ace of clubs, Pennsylvania is like the two of clubs, ..., Puerto Rico is like the king of spades. The "states" are listed in their order of admission to the union. [The District of Columbia and Puerto Rico are listed last, since they are technically not states and have not (yet) been admitted to the union.]

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Insert Table 1.4 About Here

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Near the end of each of the first eight chapters there will be a series of five exercises based on this alternative population. Here's the first set. (The answers to most of the exercises are provided at the back of the book, but be sure you work on the exercises before peeking at the answers!)

## Exercises

1. Which of the 52 "states" has the most letters in its name? Which has the fewest? Make a frequency distribution for the variable "Number of Letters in Name". Is it symmetric or skewed? Why?
2. a. The Information Please website lists the names of the members of the House of Representatives for each "state" (the District of Columbia and Puerto Rico have none, but zero is a perfectly respectable measurement). The number of members from each "state" are provided in Table 1.5. Make a frequency distribution for that variable. Comment on any interesting features this distribution may have.  
b. That same source provides the political affiliation (R for Republican and D for Democrat) of each of the members of the House of Representatives from the state of California--see Table 1.6. [There are 53 of them, one for each card in the deck plus a joker. Which one of them is the joker?] How many of those members are Republicans?

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Insert Table 1.5 and Table 1.6 About Here

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3. As many of you know, the primary purpose of the decennial (every ten years) census is to apportion the House of Representatives. The frequency distribution for the variable "number of members in the House of Representatives" is therefore dynamic rather than static, even though the total frequency stays the same (435). What do you think the distribution will look like in the year 2020? Why?

4. Make a frequency distribution for the variable "Political Affiliation" for the 53 Californians. How does it differ from the distribution you created in Exercise 2a?

5. Can you think of a variable for the "states" data that would be distributed just like the "Suit" variable for a deck of cards? If so, what is that variable?

Table 1.1: The Objects in the Population of Cards

1. The ace of clubs
2. The two of clubs
3. The three of clubs
4. The four of clubs
5. The five of clubs
6. The six of clubs
7. The seven of clubs
8. The eight of clubs
9. The nine of clubs
10. The ten of clubs
11. The jack of clubs
12. The queen of clubs
13. The king of clubs
14. The ace of diamonds
15. The two of diamonds
16. The three of diamonds
17. The four of diamonds
18. The five of diamonds
19. The six of diamonds
20. The seven of diamonds
21. The eight of diamonds
22. The nine of diamonds
23. The ten of diamonds
24. The jack of diamonds
25. The queen of diamonds
26. The king of diamonds
27. The ace of hearts
28. The two of hearts
29. The three of hearts
30. The four of hearts
31. The five of hearts
32. The six of hearts
33. The seven of hearts
34. The eight of hearts
35. The nine of hearts
36. The ten of hearts
37. The jack of hearts
38. The queen of hearts
39. The king of hearts
40. The ace of spades
41. The two of spades
42. The three of spades
43. The four of spades
44. The five of spades
45. The six of spades
46. The seven of spades
47. The eight of spades
48. The nine of spades
49. The ten of spades
50. The jack of spades
51. The queen of spades
52. The king of spades

Table 1.2: The Data Matrix for the Population of Cards

Object	Color	Suit	Denomination	"Pictureness"
1	1	1	1	0
2	1	1	2	0
3	1	1	3	0
4	1	1	4	0
5	1	1	5	0
6	1	1	6	0
7	1	1	7	0
8	1	1	8	0
9	1	1	9	0
10	1	1	10	0
11	1	1	11	1
12	1	1	12	1
13	1	1	13	1
14	0	2	1	0
15	0	2	2	0
16	0	2	3	0
17	0	2	4	0
18	0	2	5	0
19	0	2	6	0
20	0	2	7	0
21	0	2	8	0
22	0	2	9	0
23	0	2	10	0
24	0	2	11	1
25	0	2	12	1
26	0	2	13	1
27	0	3	1	0
28	0	3	2	0
29	0	3	3	0
30	0	3	4	0
31	0	3	5	0
32	0	3	6	0
33	0	3	7	0
34	0	3	8	0
35	0	3	9	0
36	0	3	10	0
37	0	3	11	1
38	0	3	12	1
39	0	3	13	1
40	1	4	1	0
41	1	4	2	0
42	1	4	3	0
43	1	4	4	0
44	1	4	5	0
45	1	4	6	0
46	1	4	7	0
47	1	4	8	0
48	1	4	9	0
49	1	4	10	0
50	1	4	11	1
51	1	4	12	1
52	1	4	13	1

Table 1.3: The Frequency Distributions of the Four Variables for the Population of Cards

Variable = Color

Value	Tally	Frequency	Relative Frequency
0		26	.500 (50%)
1		26	.500 (50%)
<hr/>			

Variable = Suit

Variable = Denomination

Value	Tally	Frequency	Relative Frequency
1	1111	4	.077(7.7%)
2	1111	4	.077(7.7%)
3	1111	4	.077(7.7%)
4	1111	4	.077(7.7%)
5	1111	4	.077(7.7%)
6	1111	4	.077(7.7%)
7	1111	4	.077(7.7%)
8	1111	4	.077(7.7%)
9	1111	4	.077(7.7%)
10	1111	4	.077(7.7%)
11	1111	4	.077(7.7%)
12	1111	4	.077(7.7%)
13	1111	4	.077(7.7%)

Variable = "Pictureness"

Table 1.4: The Objects in the Population of "States"

1. Delaware
2. Pennsylvania
3. New Jersey
4. Georgia
5. Connecticut
6. Massachusetts
7. Maryland
8. South Carolina
9. New Hampshire
10. Virginia
11. New York
12. North Carolina
13. Rhode Island
14. Vermont
15. Kentucky
16. Tennessee
17. Ohio
18. Louisiana
19. Indiana
20. Mississippi
21. Illinois
22. Alabama
23. Maine
24. Missouri
25. Arkansas
26. Michigan
27. Florida
28. Texas
29. Iowa
30. Wisconsin
31. California
32. Minnesota
33. Oregon
34. Kansas
35. West Virginia
36. Nevada
37. Nebraska
38. Colorado
39. North Dakota
40. South Dakota
41. Montana
42. Washington
43. Idaho
44. Wyoming
45. Utah
46. Oklahoma
47. New Mexico
48. Arizona
49. Alaska
50. Hawaii
51. District of Columbia
52. Puerto Rico

Table 1.5: Number of Members of the U. S. House of Representatives from Each "State" (as of March 15, 2004)

1.	Delaware	1
2.	Pennsylvania	19
3.	New Jersey	13
4.	Georgia	13
5.	Connecticut	5
6.	Massachusetts	10
7.	Maryland	8
8.	South Carolina	6
9.	New Hampshire	2
10.	Virginia	11
11.	New York	29
12.	North Carolina	13
13.	Rhode Island	2
14.	Vermont	1
15.	Kentucky	6
16.	Tennessee	9
17.	Ohio	18
18.	Louisiana	7
19.	Indiana	9
20.	Mississippi	4
21.	Illinois	19
22.	Alabama	7
23.	Maine	2
24.	Missouri	9
25.	Arkansas	4
26.	Michigan	15
27.	Florida	25
28.	Texas	32
29.	Iowa	5
30.	Wisconsin	8
31.	California	53
32.	Minnesota	8
33.	Oregon	5
34.	Kansas	4
35.	West Virginia	3
36.	Nevada	3
37.	Nebraska	3
38.	Colorado	7
39.	North Dakota	1
40.	South Dakota	1
41.	Montana	1
42.	Washington	9
43.	Idaho	2
44.	Wyoming	1
45.	Utah	3
46.	Oklahoma	5
47.	New Mexico	3
48.	Arizona	8
49.	Alaska	1
50.	Hawaii	2
51.	District of Columbia	0
52.	Puerto Rico	0

Table 1.6. Members of the U.S. House of Representatives from the State of California and their political affiliations (as of March 15, 2004)

- 1. Mike Thompson (D)
- 2. Wally Herger (R)
- 3. Doug Ose (R)
- 4. John T. Doolittle (R)
- 5. Robert T. Matsui (D)
- 6. Lynn C. Woolsey (D)
- 7. George Miller (D)
- 8. Nancy Pelosi (D)
- 9. Barbara Lee (D)
- 10. Ellen O. Tauscher (D)
- 11. Richard W. Pombo (R)
- 12. Tom Lantos (D)
- 13. Pete Stark (D)
- 14. Anna G. Eshoo (D)
- 15. Michael M. Honda (D)
- 16. Zoe Lofgren (D)
- 17. Sam Farr (D)
- 18. Dennis Cardoza (D)
- 19. George P. Radanovich (R)
- 20. Cal Dooley (D)
- 21. Devin Nunes (R)
- 22. Bill Thomas (R)
- 23. Lois Capps (D)
- 24. Elton Gallegly (R)
- 25. Howard P. "Buck" McKeon (R)
- 26. David Dreier (R)
- 27. Brad Sherman (D)
- 28. Howard L. Berman (D)
- 29. Adam B. Schiff (D)
- 30. Henry A. Waxman (D)
- 31. Xavier Becerra (D)
- 32. Hilda L. Solis (D)
- 33. Diane Watson (D)
- 34. Lucille Roybal-Allard (D)
- 35. Maxine Waters (D)
- 36. Jane Harman (D)
- 37. Juanita Millender-McDonald (D)
- 38. Grace F. Napolitano (D)
- 39. Linda T. Sanchez (D)
- 40. Ed Royce (R)
- 41. Jerry Lewis (R)
- 42. Gary G. Miller (R)
- 43. Joe Baca (D)
- 44. Ken Calvert (R)
- 45. Mary Bono (R)
- 46. Dana Rohrabacher (R)
- 47. Loretta Sanchez (D)

- 48. Christopher Cox (R)
- 49. Darrell Issa (R)
- 50. Randy "Duke" Cunningham (R)
- 51. Bob Filner (D)
- 52. Duncan Hunter (R)
- 53. Susan Davis (D)

## CHAPTER 2: PARAMETERS

### Introduction

It is often cumbersome, and unnecessary, to preserve all of the information contained in a frequency distribution for a population. We therefore concentrate on a few indexes (indices?) called *parameters* that summarize the important features of a population distribution. But what features should we emphasize? Karl Pearson and other statisticians have suggested that there are four things that we usually want to know about a given distribution:

1. Its *central tendency*, i.e., some sort of average measurement for the variable.
2. Its *variability* or *dispersion*, i.e., some indication of the extent to which the measurements differ from one another.
3. Its *skewness*, i.e., whether the distribution of the measurements is symmetric or skewed, and, if the latter, the direction and degree of asymmetry.
4. Its *kurtosis*, i.e., the degree to which the measurements tend to "pile up" at some point in the distribution.

### Central tendency

There are several popular indexes of central tendency, but the one that is used more often than all of the others put together is the *arithmetic mean*, or, more simply, the *mean*. To find the mean of a set of measurements you add them up and divide by the number of them. You've been doing that all your life, haven't you?

The mean color (sounds funny, doesn't it?) of the 52 cards is the sum of the 26 1's and the 26 0's, which is 26, divided by 52, which is .50. This .50 is also the proportion of cards that are black (the 1's) and can of course be converted into a percentage, 50, by moving the decimal point two places to the right and affixing a % sign. Proportions and percentages are therefore special kinds of means. (Note: If symbols other than 0 and 1 are used to "code" the two colors, the mean color would NOT be the proportion of black cards.)

The other dichotomy, "pictureness", has a mean of 12/52, or .231, or 23.1%, i.e., 23.1% of the cards are picture cards. The mean for each of the playing card variables is listed in Table 2.1 for each of the frequency distributions in Table 1.3.

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Insert Table 2.1 About Here

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Two other popular measures of central tendency are the *median* (the observation that divides the distribution in half) and the *mode* (the observation that occurs most frequently).

### Variability

There are also several measures of variability. The easiest

one, the *range*, is merely the difference between the lowest value and the highest value. But the one that is used most often in scientific work is the *standard deviation*. It is an index of dispersion around the arithmetic mean and is obtained as follows:

1. Find the mean. You already know how to do that.
2. Subtract the mean from each of the measurements.  
That's easy.
3. Square each of those differences; i.e., multiply each difference by itself. That's easy, too, but remember that a plus times a plus is a plus, and a minus times a minus is also a plus.
4. Add up all of those squared differences. Also easy, albeit tedious.
5. Divide that sum by the number of measurements. This is the *variance*, which is the mean of the squared differences from the mean--if you follow that. (Authors of some statistics books say to divide the sum of the squared differences by one less than the number of measurements. The reasons for that are too complicated to go into here, so forget it!)
6. Take the square root of that quotient.

You were fine up until that last step, weren't you? What's the square root of a number? It's another number which when multiplied by itself gives you the number you started with. The square root of 4 is 2, since 2 times 2 is 4; the square root of 49 is 7, since 7 times 7 is 49, and so forth.

Let's work out the standard deviation of the color variable for the population of 52 cards:

1. The mean is .50, as previously calculated.
2. 0 minus .50 is -.50 for each of the 26 0's; 1 minus .50 is +.50 for each of the 26 1's.
3. The square of -.50 is +.25; so is the square of +.50.
4. The sum of those squares is 52 times .25, or 13.
5. 13 divided by 52 is .25 (the variance).
6. The square root of .25 is .50 (since .50 times .50 is .25). Therefore the standard deviation of the color variable is .50. (See Table 2.1 for this and for the standard deviations of the other variables.)

Got it? If not, don't be discouraged. You'll have lots of opportunities to practice the calculation of means and standard deviations when you work out the exercises at the end of this chapter.

Since the standard deviation is the square root of the variance, and the variance is therefore the square of the standard deviation, choosing one of these two parameters over the other is largely a matter of personal preference. For theoretical work the variance has the simpler mathematical properties, but for applied work the standard deviation is used more frequently. The reason for this is the standard deviation is in the "right" units but the variance is in the "wrong" units. For example, if we had a population distribution of the number of eggs sold in various years by a dairy, the unit of measurement is eggs, the standard deviation comes out in eggs, but the variance comes out in squared eggs!! (Do you see why? Hint: Study the

six steps above very carefully and follow the unit of measurement to see where it gets squared and where it gets "unsquared".) How do you interpret a standard deviation? It's best to think of the standard deviation as the "typical" difference between each measurement and the mean. This works particularly well for the color data; every measurement is a half-unit away from the mean (the 0's are a half-unit below the mean and the 1's are a half-unit above the mean).

## Skewness and kurtosis

The other two features of a population distribution, skewness and kurtosis, are usually of considerably less interest than central tendency and variability, but indexes of those two properties can also be obtained, as follows.

Skewness: 1. Find the mean.  
2. Subtract the mean from each measurement.  
3. Find the cubes of those differences, i.e. get the third power of the differences by multiplying each difference by itself, then by itself again. (Note: The cubes of the plus differences will be plus but the cubes of the minus differences will be minus. Do you see why?)  
4. Add all of those up.  
5. Divide by the total number of measurements; i.e., find the mean of the cubed differences.  
6. Divide that by the cube of the standard deviation.

Kurtosis: Same six steps, but instead of cubing the differences and cubing the standard deviation you raise them to the fourth power (i.e., you divide the mean of the fourth powers of the differences by the fourth power of the standard deviation).

I won't go through all of the calculations (see Table 2.1 for the answers), but the skewnesses of the distributions for the color, suit, and denomination variables are all equal to 0 (the cubes of the plus differences are "washed out" by the cubes of the minus differences). All symmetric distributions have a skewness of 0. Distributions whose histograms have a "hump" on the low end of the scale and a "tail" at the high end of the scale are called "skewed to the right" or "positively skewed"; their skewness is greater than 0. Distributions whose histograms have a "hump" at the high end and a "tail" at the low end are called "negatively skewed" or "skewed to the left". Although it has only two categories and the "hump" and the "tail" are not obvious, the "pictureness" variable is positively skewed.

The larger the kurtosis (anything over 3--which is the kurtosis of the bell-shaped or "normal" distribution--can be considered large), the more the measurements tend to pile up around a single point. Distributions with a kurtosis greater than 3 are sometimes called "leptokurtic"; those with a kurtosis less than 3 are called "platykurtic". Since half of the colors are 0's and the other half are 1's that distribution has a very

low kurtosis (as you can see in Table 2.1 it's actually equal to 1).

Some textbook authors suggest that you subtract 3 from the final result of the kurtosis calculation, so that the normal distribution will have a kurtosis of 0 and the kurtosis of all other distributions can be evaluated with respect to 0 rather than 3. Many computer programs have incorporated that recommendation.

A final note about the word "parameter". That term has at least two different meanings in the non-statistical world. The first is synonymous with "dimension", as in "What are the parameters of this problem?" The second is synonymous with "boundary", as in "Within what parameters are we permitted to operate?" (This appears to me to be a confusion with the word "perimeter".) Please try to suppress both of those meanings, at least as far as this book is concerned.

## **Exercises**

1. What is the range of the number of representatives for the 52 "states"?
2. Calculate the mean and the standard deviation for the number of members in the House of Representatives variable for the 52 "states". (Use the actual data in Table 1.5.)
3. It can be shown that the standard deviation can be no larger than one-half of the range and no smaller than the range divided by the square root of twice the number of observations, regardless of the "shape" of the distribution. Use that fact to check your calculation of the standard deviation in the previous exercise.
4. Calculate the skewness and the kurtosis for that same distribution. Do those numbers make sense? Why or why not?
5. You can compare the means and standard deviations of two distributions if the distributions have the same scale, in order to determine which distribution is "shoved over farther to the right" and/or which is more "spread out", but it is not appropriate to compare the means and standard deviations of two distributions if they have different scales. Why is that?

Table 2.1: Descriptive Parameters for the Population of Cards

Variable #1: Color

```
mean = .5
standard deviation = .5
skewness = 0
kurtosis = 1
```

Variable #2: Suit

```
mean = 2.5
standard deviation = 1.118
skewness = 0
kurtosis = 1.640
```

Variable #3: Denomination

```
mean = 7
standard deviation = 3.742
skewness = 0
kurtosis = 1.786
```

Variable #4: "Pictureness"

```
mean = .231
standard deviation = .421
skewness = 1.279
kurtosis = 2.628
```

## **CHAPTER 3: PERCENTAGES**

### **Introduction**

The only parameters that we shall be concerned with for the next six chapters are percentages and differences between percentages. The reasons for this are: (1) simplicity and (2) ubiquity. Percentages are generally easier to calculate and understand than other indexes, and they come up all the time.

### **Cautions**

Just about everybody knows what a percentage is and how to get one. A percentage is a measure of a part of a whole, and is calculated by dividing the number of things in the part by the number of things in the whole, multiplying by 100, and affixing a % sign. For example, in the discussion in Chapter 1 of the "pictureness" variable for the population of playing cards it was pointed out that the number of face cards in a deck of cards is 12 out of 52, or .231, or 23.1%. But percentages can be tricky, so a few cautions are in order.

First, percentages corresponding to each of the parts must add to 100. That may seem obvious, but it is surprising how often they don't in actual research reports. One reason is rounding error. That can be remedied by carrying out the calculations to a larger number of decimal places, but it's annoying. (Is 20 out of 30 66%, 67%, 66.6%, 66.7%, 66.66%, or 66.67%, for instance?) Another reason has to do with situations such as overlapping groups of patients suffering from various ailments. % lung cancer plus % AIDS plus % hypertension might very well add to more than 100 if some patients have been diagnosed as having two or more of those problems. A third reason is missing data. If religious preference, say, is being analyzed, there could be some subjects for whom such information is unavailable, and the percentages for the various religions will add to some number less than 100. They could be made to add to 100 if the number of non-missing data values, rather than the total sample size, were taken as the base, but this can be very confusing to the reader. It's best to include "missing" as an extra category.

Reference was just made to the base upon which percentages are calculated. That brings me to the second caution to be observed. Be careful of the changing base. There is an old joke about an employee who had to take a 50% decrease in salary from \$400 a week to \$200 a week, which the boss "restored" a month later by giving him a 50% increase. Because of the change in the base he wound up at only \$300 a week, not at the original \$400. In research a common problem is that the investigator might try to compare a percentage for a total group at Time 1 with a percentage for a surviving group at Time 2. Suppose that in a longitudinal study of a particular birth cohort of elderly people (say a group of people born in 1900) 5% had Alzheimer's disease at age 80 in 1980 but only 1% had Alzheimer's disease at age 90 in 1990. That doesn't mean that the cohort got better. The base at age 80 may have been 1000 and the base at age 90 may have been 700, with 43 of the original 50 Alzheimer's patients having died

between age 80 and age 90.

A third caution has to do with the making of more than one comparison with percentages that have to add to 100. For example, if there is a difference of 30% between the percentage of Christians in good health and the percentage of non-Christians in good health, there must be a compensating difference in the opposite direction between the percentage of Christians in bad health and the percentage of non-Christians in bad health. A similar caution has to do with claims such as "80% of Christians are in good health, whereas only 20% are in bad health". If 80% are in good health, of course 20% are in non-good, i.e., bad, health.

The final caution concerns very small bases. Percentages are both unnecessary and misleading when they are based on small sample sizes. (It goes without saying, but I'll say it anyhow, that the base should ALWAYS be provided.) If 80% of Christians are reported to be in good health and 50% of non-Christians are reported to be in good health, that is no big deal if there are just ten Christians and ten non-Christians in the total sample, since that is a difference of only three people.

## **Exercises**

1. What percentage of the "states" have seven letters in their names?
2. What percentage of the "states" have fewer than two or more than nine members of the House of Representatives? Are there any rounding problems in determining that percentage? Why or why not?
3. In Exercise #2b at the end of Chapter 1 you were asked to count the number of members of the House of Representatives from California who were Republicans. What percentage of those people are Republicans?
4. Get out a good map of the United States (one that also includes the District of Columbia and Puerto Rico) and determine the percentage of the 52 "states" that are east of the Mississippi River?
5. Using that same map, what percentage of the "states" are north of the Mason-Dixon line.

## **CHAPTER 4: PROBABILITY AND SAMPLING**

### **Introduction**

There is much more to statistics than making frequency distributions for populations and summarizing various features of such distributions. As a matter of fact, we usually don't even have all of the observations for an entire population (for obvious practical reasons such as cost and time) so we can't actually construct the population distribution and calculate its parameters. What do we do? We take a sample of the population, i.e., a "piece" of the population, get some data for the sample, and try to say something about the population data that we wish we had! Sound confusing? Perhaps an example might help.

Suppose you had never seen a deck of cards before. Someone shows you one, intact and face down, and says to you: "Shuffle the deck, draw four cards from the deck, look at them, and make a guess as to what the percentage of black cards is for the whole deck." Take your deck of cards and do just that. I did, and the four cards I drew were cards #14, #29, #30, and #40 in our population, i.e., the ace of diamonds, the three of hearts, the four of hearts, and the ace of spades. (What cards did you draw?) Since one out of the four cards in my sample is black (see Table 4.1 for the frequency distribution of the color variable for this sample), I would probably guess that 25% of the cards in the population are black. This would be wrong, of course, but that's the whole point--my sample constituted a small portion of the population, so it would be unreasonable to expect that I would necessarily hit the correct percentage right on the button. (What was your guess? Were you right or wrong?)

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Insert Table 4.1 About Here

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The process of generalizing from sample data, which we do know, to population data, which we don't know, is called statistical inference. The techniques for so doing are treated in Chapters 6 and 7, and they are called inferential statistics (as opposed to descriptive statistics, which are the techniques for summarizing whatever data we happen to have in hand). But an understanding of statistical inference depends upon a knowledge of both probability and sampling, to which I would now like to turn.

### **What is probability?**

There are all kinds of fancy definitions of probability in the statistical literature, but the one that is sufficient for our purposes is the following:

The *probability* of a particular outcome is its relative frequency among a specified set of outcomes.

You are already familiar with the concept of relative frequency, since it was discussed in Chapter 1. In the playing card population the frequency of black (1), for example, is 26. The relative frequency of black is 26 divided by 52, or .50, since

there are 26 black cards "out of" a total of 52 cards. Therefore, if you were to shuffle the cards and draw one card, the probability is .50, or one chance in two, that it would be a black card.

Let's try some other examples:

1. What is the probability of drawing a 9?

Answer:  $4/52$  or .077.

2. What is the probability of drawing a face card?

Answer:  $12/52$  or .231.

3. What is the probability of not drawing a face card?

Answer:  $40/52$  or .769.

Probabilities are numbers between 0 (impossibility) and 1 (certainty), and for any specified set of outcomes the respective probabilities must always add up to 1. For example, the probability of drawing a face card is  $12/52$  or .231; the probability of not drawing a face card is  $40/52$  or .769.  $12/52 + 40/52 = 52/52$  or 1. (In decimal form,  $.231 + .769 = 1$ .) Therefore, if you know the probability that something will happen and you want to determine the probability that it won't happen, you can subtract the known probability from 1. Using this same example, the probability of not drawing a face card =  $1 - .231 = .769$ .

## Rules for calculating probabilities

There are two useful rules for calculating complex probabilities from simpler probabilities:

Rule #1 (the "and" rule): The probability that both of two outcomes will take place is the product of the probability that the first one will take place and the probability that the second one will take place, given that the first one took place (the so-called *conditional probability*).

Rule #2 (the "or" rule): The probability that either of two outcomes will take place is the sum of the probability that the first one will take place and the probability that the second one will take place, if the two outcomes cannot take place simultaneously.

Those are a couple of mouthfuls, so let's take some examples:

1. What is the probability of drawing two spades in two draws from a deck of cards, if the first card is replaced before the second card is drawn?

Answer, by Rule #1:  $13/52 \times 13/52 = 1/4 \times 1/4 = 1/16$  or .0667.

2. What is the probability of drawing two spades in two draws from a deck of cards, if the first card is not replaced before the second card is drawn?

Answer, again by Rule #1:  $13/52 \times 12/51 = 1/4 \times 4/17 = 1/17$  or .0588.

## **Sampling with or without replacement**

In the first example the probability that the second card is a spade does not depend on whether or not the first card was a spade (since the first card is replaced), so for each draw there are 52 cards that could be sampled and 13 of them are spades. In this case of sampling with replacement the two outcomes ("spade on first draw" and "spade on second draw") are said to be *independent*. In the second example the probability that the second card is a spade does depend on whether or not the first card is a spade, because for the first draw there are 52 cards that could be sampled and 13 of them are spades, whereas for the second draw there are only 51 cards that could be sampled and only 12 of them are spades, given that the first card is a spade. In this case of sampling without replacement the two outcomes are not independent. (Sampling with replacement essentially transforms a finite population into an infinite population, since there is always something left to sample.)

Now for some more examples.

3. What is the probability of drawing an ace or a king in a single draw?

Answer, by Rule #2:  $4/52 + 4/52 = 1/13 + 1/13 = 2/13$  or .154. (A single draw cannot yield a card that is both an ace and a king; those two outcomes are said to be *mutually exclusive*.)

4. What is the probability of drawing two black cards and two red cards in four draws from a deck of cards, without replacement?

Answer, by extensions of Rule #1 and Rule #2 (hold on to your hats for this one!): Possible "favorable" outcomes for this problem are all permutations of the form BBRR (B=black, R=red), i.e., all sequences that consist of two B's and two R's. There are six of them: BBRR, BRBR, BRRB, RBRR, RBRB, and RRBB. They are all mutually exclusive. The probability of each is  $26/52 \times 25/51 \times 26/50 \times 25/49$  (not necessarily in that order), which works out to be .0650. .0650 added to itself six times is equal to  $6 \times .0650$  or .390, i.e., about four chances in ten.

## **An empirical demonstration of probability**

Do you understand what's going on? If not, be patient. Probability is tough stuff. Maybe this will help. Shuffle your cards, draw four cards without replacement and record what you drew, using symbols like AC for the ace of clubs, 7H for the seven of hearts, JS for the jack of spades, etc. Repeat the whole process 50 times (i.e., shuffle, draw four cards, record the results), sampling without replacement within each drawing of four cards but sampling with replacement between each drawing of four cards (do you follow that?). Please record the results of your 50 samples before reading on.

Our calculations for Example #4, above, suggest that in

approximately 20 of those 50 samples you should get two blacks and two reds. I say approximately because (1) .390 added to itself 50 times (i.e.,  $50 \times .390$ ) is not exactly 20; (2) you may not give the cards a thorough shuffling each time, which could affect the results; and (3) probability is a "long-run" notion that applies to a conceptually-infinite number of trials, and provides no guarantee as to what will happen in a "short-run" set of 50 samples. What I'm trying to say is that you may get more than 20 "successes" (a "success" being the occurrence of two black cards and two red cards) or less than 20 successes. How many did you get? I tried it myself and my results are listed in Table 4.2. As you can see, I got 30 successes, 10 more than the expected number, but that can happen "by chance".

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Insert Table 4.2 About Here

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## Statistics and sampling error

In Table 4.2 I have also included the percentage of black cards in each of my samples. They range from 25 (1 black card out of 4) to 100 (all black cards); "by chance" none of my samples consisted of all red cards, i.e., no black cards. The actual percentage of black cards in the population is 50 (the population mean--one of its parameters). 30 of my sample results (sample results are called *statistics*) were exactly equal to that parameter and the other 20 were not. Whenever a statistic is not equal to its corresponding parameter a sampling error has been made. We shall have a great deal to say about sampling errors in Chapter 5.

Let me close this chapter with a few supplementary remarks. First, an assumption that underlies the previous discussion of probability and sampling is that the selection process should be random, i.e., that each of the objects in the population has an equal chance of being selected whenever a sample is drawn. For the population of cards it is a thorough shuffling of the cards that satisfies the random criterion. In scientific research other devices are employed, e.g., tables of random numbers. But it is essential to realize that it is the process, not the outcome, that is random. I might draw ten cards from a deck of cards with replacement and get the ace of spades every time, but still have a random process. (The probability of getting the ace of spades on each draw is admittedly very small; an extension of Rule #1 gives an answer of  $1/52$  raised to the tenth power, which is about  $.0000000000000001$ , but it could happen!)

My second remark concerns the difference between probability and *odds*. The odds against a particular outcome is the ratio of the probability that the outcome will not take place to the probability that it will take place. For example, the odds against drawing a spade in a single draw from a deck of cards is  $(3/4)/(1/4) = 3/1$  (which is read as "3 to 1"), not 4/1 as is commonly believed.

Finally, the matter of sample size. The question most often asked of statisticians is "What size sample should I take?" The statistician always answers that question with another question: "How far wrong can you afford to be when you make your statistical inference?" Keep that in mind as you read the next

few chapters (it would be a good idea if you never forget it). We shall return to this important topic in Chapter 7.

## **Exercises**

1. For the frequency distribution that you constructed for Exercise #2a of Chapter 1, if you selected one "state" at random, what is the probability that it would have more than nine members of the House of Representatives?
2. If you selected two "states" at random, without replacement, what is the probability that they would both have more than nine members of the House of Representatives? What if you selected them with replacement?
3. If you selected two "states" at random, with replacement, what is the probability that one of them would have more than nine members of the House of Representatives?
4. If you selected three California representatives at random, what is the probability that at least two out of the three would be Republicans?
5. How many different samples of four "states" could you draw without replacement from the population of 52 "states"?

Table 4.1: A Frequency Distribution of Color for a Sample  
of 4 Cards

Value	Tally	Frequency	Relative Frequency
0	111	3	.750 (75%)
1	1	1	.250 (25%)
		$\overline{4}$	

Table 4.2: 50 Samples of 4 Cards from the Playing-card Population (\* = a "success", i.e., 2 black cards and 2 red cards)

Sample #	Sample	% Black	Sample #	Sample	% Black
1	10D,5C,KS,10S	75	26	KD,8C,QS,4H	50*
2	AC,QD,QC,AD	50*	27	KH,7S,JH,JS	50*
3	KS,8H,6S,10S	75	28	10H,8H,10D,JC	25
4	2C,5D,4S,AC	75	29	AC,AD,QC,8D	50*
5	10D,3S,2C,6D	50*	30	4S,5C,JH,4D	50*
6	KD,JS,10D,7S	50*	31	4S,2S,AS,KS	100
7	10S,4S,8H,2D	50*	32	8D,8H,2C,5S	50*
8	10C,6S,4H,QH	50*	33	2S,10H,4D,AH	25
9	QC,9D,3S,3C	75	34	3D,JC,5H,3S	50*
10	4S,9S,2C,3H	75	35	3S,9H,2S,KD	50*
11	4C,3C,9H,KD	50*	36	KC,AH,8S,9H	50*
12	QS,6C,AD,JH	50*	37	6S,JD,10H,6C	50*
13	5D,4C,AH,3S	50*	38	6S,JD,10H,6C	50*
14	10S,5C,3D,2S	75	39	JC,10C,QH,7D	50*
15	QC,6H,JD,2H	25	40	2C,2H,10C,3D	50*
16	8C,5H,9H,9C	50*	41	8H,JD,9S,9C	50*
17	3C,9C,AC,4D	75	42	5S,KH,8C,5C	75
18	7D,10C,8D,8H	25	43	2S,3D,3C,7H	50*
19	KH,8H,QS,KC	50*	44	5S,JD,2S,8S	75
20	3S,QC,AH,4S	75	45	KS,8H,9C,5D	50*
21	4H,QC,AH,AC	50*	46	KD,JH,7S,KS	50*
22	2H,6C,JH,AD	25	47	AS,3H,QS,6D	50*
23	QC,3C,10D,7S	75	48	8D,7C,2C,QH	50*
24	QC,6H,JC,8C	75	49	10D,4C,8C,5C	75
25	9C,9S,5D,10D	50*	50	4S,JS,8D,4C	75

## **CHAPTER 5: SAMPLING DISTRIBUTIONS**

### **Introduction**

The basis for all inferences from known sample data to unknown population data is the concept of a sampling distribution. If you are content to merely describe the data that you do have, you don't need to know anything about sampling distributions, but if you are interested in the problem of generalizing from sample to population, you must understand this concept thoroughly.

### **Definition of a sampling distribution**

Let's start with the definition of a sampling distribution, and then take it apart, piece by piece:

A *sampling distribution* is a frequency distribution of a large number of values of a statistic for samples of the same size randomly drawn from the same population.

First of all, then, a sampling distribution is a special kind of frequency distribution. You know what a frequency distribution is. We've had lots of those already. The crucial point is: what is it a frequency distribution of? That brings us to the second part of the definition. It is a frequency distribution of a statistic. A statistic is a descriptive index for a sample, e.g., a sample mean, a sample standard deviation, etc. A sampling distribution is not a distribution of all of the observations on a given variable for the population; that's a *population distribution*. (All of the frequency distributions in Table 1.3 are population distributions.) A sampling distribution is also not a distribution of the observations on a given variable for a sample; that's a *sample distribution* (see Table 4.1 for an example of a sample distribution).

That same part of the definition tells us that we must have a "large" number of values of a sample mean, a sample standard deviation, or whatever statistic we may be interested in. But how large is large? It depends upon whether you want to talk about a theoretical sampling distribution where you can calculate the frequencies (actually relative frequencies) of all possible values of the statistic; or an empirical sampling distribution where you must count the frequencies of the values you actually do obtain when drawing repeated samples. In the latter case there is no precise definition of "large", but 50 values would seem to be a bare minimum. Theoretical sampling distributions are always preferable since they deal with all possible samples and we don't have to worry about the actual mechanics of sampling, but there are some statistics whose theoretical sampling distributions are mathematically indeterminate. For such statistics one has no other choice but to draw sample after sample, manually or by computer, and empirically generate the relevant sampling distributions.

The last part of the definition stipulates that the samples must be of the same size and randomly drawn from the same population. Those conditions are both intuitively reasonable and

mathematically necessary. A sampling distribution based on some samples of size two and some samples of size ten, or some samples from one population and some samples from another population would be meaningless and intractable.

## An example of an empirical sampling distribution

It's time for an example, isn't it? Let's consider the empirical sampling distribution of the percentage of black cards for 50 samples of size four drawn from our playing-card population without replacement (within sample); we have to sample with replacement between samples or we would run out of cards after 13 samples! Table 4.2 will serve very nicely to provide the necessary data, since that table includes the percentage of black cards that I obtained in each of my 50 samples. The first value of that statistic is 75, the second is 50, ... the fiftieth is 75. The desired sampling distribution is a frequency distribution of those 50 values, as displayed in Table 5.1.

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Insert Table 5.1 About Here

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That's how you get an empirical sampling distribution. Note some of the surprising and some of the not-so-surprising features of this particular distribution:

1. The value of the true percentage of black cards in the population (the parameter), 50, was obtained 30 times in 50 samples, as pointed out in the previous chapter. It's too bad that I didn't get all 50's, but at least I got more 50's than anything else, i.e., 50 is the mode of the sampling distribution.
2. The distribution is skewed to the left (a little heavy on the right). That is intuitively disconcerting since we would expect to be "off on the high side" about as often as we are "off on the low side".
3. Since 0, 25, 50, 75, and 100 are all of the possible values, it is also disconcerting that I didn't get any 0's, but I did get a 100. (I actually drew a second set of 50 samples and got a 0 in one of those samples, but I also got four 100's! Do you see what I mean about 50 samples being a bare minimum base for an empirical sampling distribution?)
4. The mean of this sampling distribution is 55.5, the standard deviation is 16.039, the skewness is -.788, and the kurtosis is 3.112. We can get the same sorts of summary indexes for a sampling distribution that we get for any frequency distribution.
5. The relative frequency of each of the sample percentages gives us an approximation to the probability of getting the various values when we draw a sample of four cards from the population of 52 cards.

## The corresponding theoretical sampling distribution

Table 5.2 displays the theoretical sampling distribution for

this same statistic. Let me explain how it was derived:

1. The probability (relative frequency) of 0% (none out of four) black cards is the same as the probability of four red cards (the sequence RRRR), which is equal to  $26/52 \times 25/51 \times 24/50 \times 23/49$ , or approximately .055.
2. The probability of 25% (one out of four) black cards is the probability of BRRR or RBRR or RRBR or RRRB. Each of these has a probability of  $26/52 \times 26/51 \times 25/50 \times 24/49$  (not necessarily in that order) or .0625. Therefore the probability of 25% black is  $4 \times .0625$  or .250.
3. The probability of 50% black was calculated in the previous chapter, and is .390.
4. Since 75% black = 25% red, and black and red are equally likely, the probability of 75% black is the same as the probability of 25% red, which in turn is the same as the probability of 25% black, the latter of which was already determined to be .250.
5. Similarly, the probability of 100% black = the probability of 0% red = the probability of 0% black = .055.

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Insert Table 5.2 About Here

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It is of considerable interest to compare the relative frequencies for the empirical sampling distribution with the corresponding theoretical sampling distribution. (I'll bet you did that already, didn't you?) Considering that the empirical distribution is based on only 50 samples, the relative frequencies for the two distributions are not all that different from one another. The fact that they are not identical is no cause for concern, since that is what chance is all about! (If you still have the data for your 50 samples--see previous chapter--construct your own empirical sampling distribution for percent black and find out if it comes closer to the theoretical sampling distribution than mine did.)

We could extend this example to other statistics, other variables, other sample sizes, other populations, and to conditions involving sampling with replacement within sample rather than sampling without replacement. We would get a different sampling distribution each time we change any one of those factors. (Remember that sentence and you'll be well on your way toward being an authority on sampling distributions.)

## Why do we need sampling distributions?

We know how to get a sampling distribution, we know how a sampling distribution differs from a population distribution and a sample distribution, and we know there are lots of them. What we don't know yet is why we need them! Until we face up to that the whole thing is going to seem like a meaningless exercise a statistician might carry out if (s)he doesn't have anything better to do.

The reason we need them is that most of the time when we carry out a scientific study we will have one statistic for one sample, and if we don't know how that statistic varies from sample to sample, i.e., if we don't know its sampling distribution, we will have no foundation for making any kind of sample-to-population inference.

The matter of "role definition" is important here. The person carrying out the research doesn't actually generate the sampling distribution. (S)he has enough to do in choosing the statistic of interest and drawing the sample, to say nothing about formulating the research problem, designing the study, etc. But somebody has to construct sampling distributions so that statistical inferences are possible. That somebody, or those somebodies, are the mathematical statisticians, and the products of their labors are tables and formulas for distributions such as those for the normal, t, chi-square, and F sampling distributions that are found in the backs of most statistics book (but not this one!).

Think of it as a symbiotic process. Some mathematical statistician has to deduce the sampling distribution of a statistic for samples of various sizes drawn at random from some population, so that some scientist who has one statistic for one sample can induce whether or not that sample came from the specified population. Such an induction is of course always subject to error (because of our old friend chance).

## **Standard error**

A concept that is very closely associated with sampling distributions is the standard error. A *standard error* is a standard deviation of a sampling distribution. Standard error is actually an abbreviation for "standard deviation of sampling errors" (any statistic that is not equal to the corresponding parameter is a sampling error). Since any standard deviation is a measure of the typical variability around the mean of a frequency distribution, a standard error is a measure of how tightly clustered the statistics are to their own mean (which for many sampling distributions is the parameter itself), i.e., how much they vary from one another. The larger the sample size, the smaller the standard error, and the more accurate the inference from sample to population is likely to be.

That's all I have to say about sampling distributions for now. If you've got the concept, beautiful. Hang onto it; don't lose it. If you haven't got it, ask for help. We'll keep coming back to it, but in increasingly restrictive contexts. A firm grasp of the general notion is essential at this stage.

In the next two chapters we shall see how sampling distributions are used in the most common kinds of statistical inferences, i.e., in point estimation, interval estimation, and hypothesis testing.

## **Exercises**

1. If you haven't already done so, take your deck of cards and a pencil, and write on each card the name of the "state" that corresponds

to the card (for example, on the ace of clubs you would write Delaware; on the two of clubs you would write Pennsylvania; etc.)--see Tables 1.1, 1.4, and 1.5.

2. For the "east of the Mississippi" variable that you constructed in conjunction with Exercise #4, Chapter 3, generate an empirical sampling distribution of the percentage of "states" that are east of the Mississippi for 50 samples of size two sampled without replacement from the population of "states". [Note that for each sample of size two the only possible values for the statistic, % east, are 0, 50, and 100.]

3. What do you think would happen to that sampling distribution if you took samples of size five rather than size two? Why?

4. What do you think would happen if you took 100 samples rather than 50? Why?

5. Calculate the standard deviation of the sampling distribution that you generated in Exercise #2, i.e., its standard error. How do you interpret that number?

Table 5.1: An Empirical Sampling Distribution of % Black Cards  
for 50 Samples of Size 4 Drawn Without Replacement  
Within Sample and With Replacement Between Samples

Variable = % Black

Value (of statistic)	Tally	Frequency	Relative Frequency
0%		0	.000
25%	11111	5	.100
50%	11111111111111111111111111111111	30	.600
75%	11111111111111	14	.280
100%	1	1	.020
		50	

mean = 55.5  
standard deviation (standard error) = 16.039  
skewness = -.788  
kurtosis = 3.112

Table 5.2: The Theoretical Sampling Distribution of % Black for Samples of Size 4 Drawn Without Replacement

Variable = % Black

Value (of statistic)	Relative Frequency
0%	.055
25%	.250
50%	.390
75%	.250
100%	.055

mean = 50

standard deviation (standard error) = 24.238

skewness = 0

kurtosis = 2.558

## **CHAPTER 6: ESTIMATION**

### **Introduction**

There are three kinds of inferences you can make from known sample data to unknown population data. The first kind is called *point estimation* and is a declaration that a particular population parameter is equal to some specified value, based on the value of an obtained sample statistic. For example, you might get a value of 75 for a sample percentage and estimate that the population percentage is also 75.

But if your sample is small you may not feel comfortable about specifying one value, preferring instead to name two values between which you believe the parameter to lie. For example, you might say that you believe that the population percentage is between 65 and 85. That is an example of *interval estimation*. Both point estimation and interval estimation will be treated in this chapter.

More commonly, however, before you collect any data whatsoever, you make a tentative "guess" that the parameter is equal to some specified value (based on either theory or hunch), and after collecting some sample data you decide whether or not that was a good guess. For example, you might speculate that the population percentage is 60, get a value of 75 for the sample percentage, and reject 60 as a bad guess. That is an example of *hypothesis testing*, which is the topic of the following chapter.

### **Point estimation**

Point estimation is the easiest kind of statistical inference to talk about, but it is the kind that is least often employed, for the reason alluded to above, i.e., the smallness of most samples. It's a good place to start, though, since many parameters have in some sense a "best" point estimator. I use the word "estimator" rather than "estimate" for two reasons: (1) it is important to distinguish between what it is we do to the observations in the sample (the estimator) and the number that we arrive at (the estimate); and (2) we are always thinking in "long-run" terms regarding our optimal strategy. I might make a wild conjecture that a particular parameter is equal to 10 and be lucky enough to be right just that once, but some other well-defined estimation procedure which is "off" that time might be the better bet generally. As I've said before, that's what chance is all about.

It turns out that the sample percentage (the statistic) is the best estimator of the population percentage (the parameter), but it is important to clarify the meaning of "best". It is best in the sense that it is "unbiased", which is to say that the mean value of the statistic over repeated samples of the same size is equal to the parameter being estimated, i.e., the mean of the sampling distribution of the statistic is equal to the parameter.

The sample percentage operates on the sample observations in exactly the same way as the corresponding population percentage operates on the population observations (add up the zeros and

ones, divide by the sample size, and multiply by 100), and is therefore an intuitively "best" estimator. But this does NOT mean that you always hit the population percentage on the button by using the sample percentage to estimate it. For any given sample it might be better to multiply the sample percentage by 1.23 or .59, or whatever. It DOES mean that if you use the sample percentage to estimate the population percentage you will be right "in the long run".

## An example of point estimation

But enough of this; let's get to work. Grab your deck of cards and draw a sample of 23 cards, this time with replacement (for a little variety), i.e., shuffle, draw, record, replace; shuffle, draw, record, replace; ... 23 times. I'll do it, too. You make the same calculations for your cards that I do for mine.

Here are my cards:

1. 8S	6. QS	11. 10D	16. 10C	21. 10C (a "repeat")
2. 7H	7. 4D	12. 6S	17. 4C	22. 9C (a "repeat")
3. AC	8. 3D	13. JH	18. 4H	23. QC (a "repeat")
4. QC	9. 2D	14. 9S	19. JD	
5. 2C	10. 7C	15. 9C	20. 3C	

(Note that I got three "repeats", but no "re-repeats", i.e., the same card drawn three or more times. How many of each did you get?)

For the color variable, I have the following observations for those 23 cards (0 = red; 1 = black):

1. 1	6. 1	11. 0	16. 1	21. 1
2. 0	7. 0	12. 1	17. 1	22. 1
3. 1	8. 0	13. 0	18. 0	23. 1
4. 1	9. 0	14. 1	19. 0	
5. 1	10. 1	15. 1	20. 1	

Since there are 15 1's (black cards) and 8 0's (red cards), the percentage of black cards in my sample is  $(15/23) \times 100$  = about 65.2. What should I infer about the population percentage?

In Chapter 2 we convinced ourselves that a percentage is a special kind of mean, so my unbiased estimate of the population mean (the population percentage) is 65.2. That's too bad (the true value is actually 50), but it happens!

There's not much else I can say about point estimation. Besides, I'm anxious to get on to interval estimation (my favorite kind of statistical inference), so let's do that.

## Interval estimation

Since it is usually presumptuous to infer a single value for an unknown population parameter on the basis of a small sample, a more defensible procedure is to specify a range of values within which the parameter is alleged to lie. The procedure is called interval estimation (as opposed to point estimation) and the resulting set of values is called a *confidence interval*. The person making the inference has some specified amount of confidence that the obtained interval "captures" the relevant parameter.

The key to interval estimation is the concept of a standard error (treated at the end of the previous chapter), in conjunction with the shape of the sampling distribution of the statistic employed in the estimation process. As I pointed out in that chapter, the standard error of a statistic is the standard deviation of its sampling distribution, and is a measure of how much a statistic for one sample of a given size tends to vary from a statistic for another sample of the same size from the same population. If the sampling distribution is of the "normal" (bell-shaped) form, it can be shown that the probability is about .68 that a statistic will lie within one standard error of its corresponding parameter, is about .95 that it will lie within two standard errors, etc. By turning this argument "inside out", so to speak, if you have one sample statistic (which is usually the case) and you lay off one standard error to the left and one standard error to the right, you can say you have a confidence level of .68 that the parameter is "captured" in your interval; if you lay off two standard errors left and right you can say you have a confidence level of .95 (i.e., you can be more confident) that the parameter is "captured"; etc. The greater confidence you desire, the wider the interval must be (all other things being equal).

It's important to understand that this "tie-in" between one standard error and .68 confidence, between two standard errors and .95 confidence, etc. holds only for normal sampling distributions. If the sampling distribution for a particular statistic of interest is not normal (and many of them are not), you may have to lay off either fewer than two standard errors or more than two standard errors for .95 confidence, for example. If the shape of the sampling distribution is unknown and indeterminate, you really don't know how many standard errors to lay off for various confidence levels. Do you see now why sampling distributions are so important?

The sample percentage is a statistic that does have an approximately normal sampling distribution, especially if we take a large sample with replacement. If the population distribution is approximately symmetric, i.e., if the population percentage is not too far from 50, and if the sample size is not too small (about 20 or more), we can get a .95 confidence interval for the population percentage as follows:

1. Find the sample percentage (the statistic).
2. Calculate the standard error of the sample percentage. The mathematical statisticians tell us that the standard error of the sample percentage is approximately equal to the square root of the quantity obtained by multiplying the population percentage by the difference between the population percentage and 100 and dividing by the sample size, if the sampling has been with replacement. (If the sampling has been without replacement, this must be further multiplied by "the finite population correction factor", which is the square root of the quotient of the population size minus the sample size and the population size minus one.) This presents a bit of a dilemma since the population percentage is unknown (that's what we're

trying to estimate!), so we have to plug in the sample percentage instead. That sounds a little strange, but there's nothing else we can do, and fortunately the product of a percentage times the difference between a percentage and 100 is very close to 2500 for percentages that are very close to 50. (Special note: In a couple of the exercises at the end of the previous chapter you calculated the standard error of your empirical sampling distributions the same way a standard deviation is usually calculated, but you had just one set of samples, not all possible samples. The procedure just described applies to the theoretical sampling distribution for sample percentages.)

3. Lay off two standard errors to the left of the sample percentage and two standard errors to the right of the sample percentage. (It's really 1.96 standard errors, but that's close enough to 2 "for government work"!) The interval thus established is said to have an approximately .95 chance of "capturing" (including, "bracketing") the population percentage.

## An example of interval estimation

Let's work through an example, using the 23 sample observations for the color variable displayed above:

1. The percentage of black cards in my sample is 65.2.
2. My estimate of the standard error is the square root of the product of 65.2 and 34.8 divided by 23, i.e., 9.9. (Did you follow that? Be sure to check all of these calculations, slowly and carefully.)
3. My .95 confidence interval for the population percentage therefore extends from  $65.2 - 2(9.9)$  to  $65.2 + 2(9.9)$ , i.e., from 45.4 to 85.0. The "after the fact" probability is .95 that the interval from 45.4% to 85.0% "brackets" the population value. The probability is .05 that it does not. Since the true population percentage is 50, my inference is correct this time (again, in real life I wouldn't know that), but it won't always be.

So if I had to give one number that is my best single (point) estimate of the percent black, based on this sample of 23 observations, I would say 65.2, but I would have little or no confidence in that estimate. If I could give an estimate of an interval within which I believe that parameter to lie, I would say it was from 45.4 to 85.0. That wouldn't narrow things down very much (the sample size is a bit small), but I would have a reasonably large chance of making a correct inference.

There is of course nothing special about a .95 confidence interval (other than the fact that it is conventional). The procedure is exactly the same for the .68, .99, or any of the other popular confidence levels. All that will change is the number of standard errors that you lay off (one standard error for .68; 2.58 standard errors for .99; etc.--see any table of the normal distribution for the necessary values). If you want to be very confident that you have captured the parameter, you must

give yourself lots of "leeway", i.e., lay off lots of standard errors.

Get the picture? Why don't you take the sample of 23 cards that you drew, write down the color of each, and construct your .95 confidence interval for the percent black in the population?

## Exercises

1. Draw a random sample of 30 "states", with replacement, and calculate an unbiased estimate (point estimate) of the percentage that is east of the Mississippi in the population.
2. Draw a second sample of the same size in the same way and get another estimate of that same parameter. Then combine the two samples. Which estimate is closest to the true population percentage--the estimate based on the first sample of 30 "states", the estimate based on the second sample of 30 "states", the mean of those two estimates, or the estimate based on the combined sample of 60 "states"? Does that make sense? Why or why not?
3.
  - a. Use your first sample of 30 to construct a .95 confidence interval for the percentage of east of the Mississippi in the population. Did your interval include what you know (but wouldn't know in real life) to be the true parameter?
  - b. Use your second sample of 30 and do the same thing. Did you "win" or "lose" this time?
4. Would .68 confidence intervals be wider or narrower than your .95 confidence intervals? Why? Would a .95 confidence interval for a sample of 60 be wider or narrower than a .95 confidence interval for a sample of 30? Why?
5. For the combined sample of 60 "states", construct a .95 confidence interval for the percentage of "states" with more than nine representatives and phrase the appropriate inference. Was that a fairly wide or a fairly narrow interval? Were you surprised? Why or why not? [By the way, how can you get a sample of 60 "states" out of a population of 52 "states"?]

## **CHAPTER 7: HYPOTHESIS TESTING**

### **Introduction**

We come now to the most popular method of statistical inference. I would venture to say that hypothesis-testing procedures are used in at least 90% of all research in which sample-to-population inferences are made. I think that is unfortunate because, as we shall see, hypothesis testing is a rather awkward way to approach the inference problem and should be confined to a fairly small subset of applications where the actual magnitude of a parameter is of no interest, but its equality or non-equality to some specified value is.

One of the bothersome things about hypothesis testing is all of the jargon that is associated with it. But since the research literature is sprinkled with such terms you'd better get used to them. So let's take the percent black problem we discussed in the previous chapter, put it in the hypothesis-testing framework, and make the warranted inference.

### **A previous example re-considered**

You remember the situation. We have decided to take a random sample of 23 cards drawn with replacement and we are interested in the percentage of black cards (the parameter) in the population from which the sample is to be drawn. The first step in hypothesis testing is to state a hypothesis (that sounds reasonable!) regarding the parameter, before we draw the sample. (It would be cheating, wouldn't it, to state a hypothesis after we see some data?) But what hypothesis?

### **Null and alternative hypotheses**

The hypothesis that is actually tested is something called a *null hypothesis*. It is called a "null" hypothesis for a variety of reasons: (1) the hypothesized value for the parameter is often zero; (2) it is the "conservative", "nothing special is going on" hypothesis; and (3) the researcher usually hopes that the sample data will "nullify", i.e., reject, that hypothesis.

For our example, the null hypothesis that would be put to test is: The percent black is equal to 50.

Although 50 is not zero, that hypothesis is the "nothing special is going on" hypothesis, since ordinary playing card populations have 50% black cards (and 50% red cards), and if something special should be going on, i.e., if we have sampled an unusual deck of cards, then we would want to be able to reject the hypothesis that we have a usual deck. (Do you follow that? I told you that hypothesis testing is strange!)

Things are actually a bit more complicated. You have to test two hypotheses against one another, the "conservative" null hypothesis, which is one guess about a population parameter, and a "liberal" alternative hypothesis, which is another guess about the same parameter. For our example, the alternative hypothesis

might be any one of the following:

Alternative hypothesis #1: The percent black is not equal to 50. (This is the simple denial of the null hypothesis.)

Alternative hypothesis #2: The percent black is greater than 50. (This would be the appropriate hypothesis if our theory or hunch were that the deck we'll be sampling has an unusually high percentage of black cards.)

Alternative hypothesis #3: The percent black is less than 50. (This would be the appropriate alternative hypothesis if our theory or hunch were that the deck we'll be sampling has an unusually low percentage of black cards.)

Alternative hypothesis #4: The percent black is equal to 60 (or 40, or 81, or whatever our theory or hunch might be).

The first of these is non-specific and non-directional, since it does not postulate any particular value for the parameter and it doesn't even stipulate whether the parameter is greater or less than the value hypothesized in the null. The second and third alternatives are also non-specific, but they are directional, the former claiming that the parameter is greater than 50 and the latter claiming that the parameter is less than 50. The fourth alternative is both specific and directional, since a particular value is hypothesized, and being specific it must be on one side or the other of the value hypothesized in the null.

## Back to the example

Let's say that we wanted to test 50 against not-50. We draw our sample and get 65.2% black cards. Since 65.2 is not 50, the null hypothesis should automatically be declared false and the alternative hypothesis should automatically be declared true, right? Wrong, for the following reasons:

1. Our hypotheses are concerned with the population, not with the sample.
2. Although we got 65.2% black in the sample, there could be 50% black in the population and our sample result was a fluke, i.e., a sampling error. Keep in mind the distinction between a parameter and a statistic.

This is not to say that after considerable thought, and a few calculations, we won't decide to reject the null hypothesis after all (how's that for a quadruple negative!), but we must not (another negative!!) be too hasty.

Here's what we have to do. We have to determine the probability of getting a difference of 15.2% (= 65.2% - 50%) or more black cards in a sample of 23 cards if the population percentage is 50. If that probability is low (less than .05,

say), then we would have sufficient evidence for rejecting the null hypothesis in favor of the alternative. If that probability is high (greater than or equal to .05, for example), then the evidence would not be sufficient to reject the null hypothesis. (Do you follow that? If so, great. If not, hang on; it will come to you.)

We find that probability by utilizing the sampling distribution for percent black, and its standard error (just as we did in the previous chapter for the interval estimation approach to statistical inference), as follows:

1. Since the sampling distribution of percent black in the sample is normal (if the percent black in the population is close to 50 and the sample size is not too small), we can determine the probability that any sample percentage will differ from the population percentage in terms of numbers of standard errors.
2. The standard error of a sample percentage is the square root of the product of the population percentage and 100 minus the population percentage divided by the sample size, so if the population percentage is 50 the standard error is approximately equal to the square root of  $50 \times 50 / 23$  or 10.4. This number differs slightly from the 9.9 obtained in the previous chapter since there we used 65.2 rather than 50 to calculate the standard error. We don't do that here. We can (nay, must) use the value of the parameter stipulated in the null hypothesis that we're testing.
3. Our sample percentage of 65.2 differs from 50 by 15.2 percentage points. Since the standard error is 10.4 points, the discrepancy between our obtained statistic and the hypothesized parameter is  $15.2/10.4 = 1.46$  standard errors. Therefore the probability of getting a discrepancy of 15.2% or more is the probability that any measurement in a normal distribution will differ from its mean by more than 1.46 standard deviations. We could look that up in a table of the normal distribution, but we know that the probability must be greater than .05, since the discrepancy would have to be two or more standard errors for the probability to be that small. Therefore we do not have sufficient evidence to reject the null hypothesis; there is a reasonably large probability that our sample has been drawn from a population in which the percent black is 50.

That's the way hypothesis testing always works. You formulate two hypotheses regarding some parameter (one null and one alternative); you draw a sample; you calculate the corresponding statistic; you use the sampling distribution of that statistic to determine the probability of getting a difference between statistic and parameter equal to or greater than the one you got; and you reject or fail to reject the null hypothesis according to whether that probability is small or large.

## Your data

In order to get a feel right now for hypothesis testing, take the data for your sample of 23 cards and go through the same steps I did, for the same null (the parameter is 50) and the same alternative (the parameter is not 50). What was your decision regarding the null?

## Type I and Type II errors

I was lucky. I didn't reject the null, and the null was true. (In real life I wouldn't know whether the null was true or false.) If I had rejected a true null I would have made a mistake. Such a mistake is called a *Type I error*. But there is another kind of mistake I could have made. I could actually have been sampling a "phony" deck of cards that didn't have an equal number of black and red cards, in which case I would have not rejected a false null hypothesis. That kind of mistake is called, naturally enough, a *Type II error*. How about your inference? Did you make an error? If so, was it a Type I or a Type II?

## One- and two-tailed tests

The test of a null hypothesis against its simple denial is called a *two-tailed test* since it involves both ends ("tails") of the sampling distribution (discrepancies "on the high side" as well as discrepancies "on the low side"). If we want to test a null hypothesis against certain other kinds of alternative hypotheses (directional/specific or directional/non-specific) we must use a *one-tailed test* that involves discrepancies on either "the high side" or "the low side", but not both.

## Level of significance

The probability that we regard as "small" (e.g., the .05 we referred to above) is called the *level of significance* or *significance level*, and if the probability of a particular outcome is less than that value the null hypothesis is rejected and the outcome is said to be "statistically significant" (my difference of 15.2% was not statistically significant). The level of significance is therefore the probability of making a Type I error. It is "researcher's choice" as to what level of significance should be used (the choice should depend upon the consequences of making a Type I error), but .05, .01, and .001 are the popular ones.

## Power

Determining the probability of making a Type II error is much more complicated. It depends upon what the alternative to the null is. If the value of the parameter postulated in the alternative hypothesis is very close to the value postulated in the null, the probability of making a Type II error is high (unless the sample size is very large), since the obtained statistic will be commensurate with either hypothesized value; so if the alternative is true, i.e., the null is false, the researcher will have a high probability of "sticking with" the null when it is false. On the other hand, if the two hypothesized values are not very close to one another, the probability of making a Type II error is low, since the obtained

statistic will not be commensurate with both of them; so if the null is false the researcher will have a low probability of "sticking with" it. (Do you follow that? It's really important!)

The probability of making a Type II error does not have a special name (comparable to level of significance for Type I error), but its complement, the probability of not making a Type II error (i.e., 1 minus that probability) does. It's called the power of the test (the test of the null against the alternative). Since we want to have a low probability of making a Type II error, we want to have a high probability of not making a Type II error, i.e., we want a "high-powered" test. Power is a function of sample size; the larger the sample size, the greater the power (all other things being equal).

## **Testing the difference between two percentages**

The test of a null hypothesis regarding a particular value of a population percentage is fairly common in survey research. But an application of hypothesis testing that permeates just about all kinds of research is the test of the difference between two population percentages, e.g., the percentage of smokers who get lung cancer and the percentage of non-smokers who get lung cancer. The null hypothesis in all such applications is that the difference is equal to zero; the alternative hypothesis is usually that the difference is not equal to zero, but occasionally some particular value such as 10% or 20% will be stipulated.

Why the interest in zero vs. non-zero? A zero difference would indicate that nothing special is going on; a non-zero difference would suggest that something special is going on. For the smoking/lung cancer example, if there is a difference between smokers and non-smokers it would not only be interesting but perhaps something could be done about it (a special educational effort directed at smokers by the medical community, perhaps).

The test proceeds as follows:

1. The null and alternative hypotheses are stated.
2. A sample is drawn at random from one of the populations and another sample, independent of the first sample, is drawn from the other population. (The two samples are independent whenever they are not "matched" in any way. There are some advantages and some disadvantages of using independent samples, e.g., you don't need to worry about what to match the two samples on, but if you use matched samples and you're smart enough to have matched the samples on the "right" variable(s) you have a better test.)
3. The percent black (or female or Catholic or whatever) for each sample and the difference between the two percentages are calculated.
4. The standard error of the difference between two independent percentages is calculated. The mathematical statisticians tell us that the standard error of that statistic is found by taking the square

root of the following triple product: the percentage of "1's" in the two samples combined times 100 minus that percentage times the sum of the reciprocals of the sample sizes. (That's a mess, isn't it? But hang on; I'll go through all of the calculations in a second.)

5. Divide the difference between the two sample percentages by the standard error, refer that quotient to the normal sampling distribution, and reject or not reject the null hypothesis (of no difference in the population percentages) accordingly.

## An example

Now for an example. I'll use the same 23 cards I drew before as one of the samples; and I've drawn 21 cards from a different deck of cards to provide the data for a second sample. Table 7.1 contains the cards that constitute each of the samples, the observations for the color variable, the percentage of black cards in each sample, the difference between those two percentages, and the standard error of the difference. Let's use these data to illustrate the procedure for testing the significance of the difference between two independent sample percentages.

1. Null hypothesis: The difference between the two population percentages is equal to zero.

Alternative hypothesis (one of several possibilities): The difference between the two population percentages is equal to 20.

2. I've got my two samples. I drew them independently, from two different populations (decks of cards)--one from each population. My two sample sizes are not equal. They don't have to be, but power (see above) is maximized when the samples are similar in size.

3. The percentage of black cards in my first sample is 65.2; the percentage of black cards in my second sample is 66.7. The difference is 1.5.

4. The number of 1's in the combined sample is 15 + 14 or 29. The percentage of 1's in the combined sample is  $(29/44) \times 100$  or 65.9. The standard error is therefore the square root of the expression  $65.9 \times 34.1 \times (1/23 + 1/21)$ , which is equal to 14.3.

5. The difference between the two sample percentages, 1.5, is less than one standard error, so the probability of getting such a difference, if the null hypothesis is true, is much greater than .05. Therefore the null cannot be rejected and the difference of 1.5% is not statistically significant.

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Insert Table 7.1 About Here

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A few remarks are in order here. First, since the difference between the two sample percentages is 1.5, which is much closer to 0 than to 20, the evidence clearly supports the

null hypothesis.

Second, and closely related to the first remark, I may have just made a Type II error. That is, the null hypothesis could be false (I know it's true since both of my decks have 50% black cards, but in real life I wouldn't know that!) and the alternative hypothesis (that there is a 20 point difference in percent black) could be true, but my sample sizes are just too small for me to have been able to make the correct inference. In our recently-acquired statistical jargon, I may not have had enough power. The probability that I have made a Type II error can actually be calculated for this example, but it's a bit complicated so I won't bore you with the calculations (the answer is about .70, which is a very high error probability). The probability that I have made a Type I error, i.e., that I have rejected a true null hypothesis, is actually equal to zero (no matter what significance level I may have implicitly been using), since I didn't reject it! Before you make your inference you have some non-zero probabilities of making both kinds of errors, but after you make your inference you only have one kind of error to worry about. That's sort of comforting, isn't it?

Third, the matter of combining the data for the two samples to get a single estimate of the percent black. If the null hypothesis is true, i.e., if both populations have the same percent black, you can get a better estimate of what that common percentage is by "pooling" the data for the two samples than you can get for either of them, since the "pooled" estimate is based on 44 rather than 23 or 21 observations.

## Power and sample size

I would like to close this chapter by pursuing the matter of power and its relationship to sample size. There is obviously nothing special about having 23 and 21 observations in the two samples. How many should I have drawn? Ah, do you remember what I said in a previous chapter about the question most often asked of statisticians, and what their reply is? How many observations I should have in each sample depends upon how far wrong I can afford to be when I make my inference. In fact it depends on three things:

1. The alternative hypothesis you're testing against the null.
2. Your chosen significance level, i.e., the risk you're willing to take of rejecting a true null; in other words, the probability of making a Type I error (before seeing the sample data).
3. The power you desire, i.e., the probability of not making a Type II error (again, before you see the sample data).

Formulas and tables for selecting sample sizes are provided in many statistics textbooks. I have constructed an abbreviated table (Table 7.2) of sample sizes that are recommended for testing the significance of the difference between two independent sample percentages for typical significance levels and desired powers. As you can see from that table, in order to test the null hypothesis of no difference against an alternative

hypothesis of a 20% difference, if I wanted to have "equal protection" against Type I error and Type II error of .05 (power = .95) I should have drawn 162 observations from each of my populations, not 23 or 21. For those small sample sizes the probability is much less than .80 that I would reject the null if it were false. With sample sizes around 25, the difference in the two population percentages would have to be 40 or more for me to have even a .80 probability of rejecting a false null hypothesis (since 25 is the appropriate sample size for a difference of 40%, the .05 significance level, and .80 power).

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Insert Table 7.2 About Here

---

As you can see, very large sample sizes are required to test for small percentage differences. That makes sense, since it is hard to differentiate between a null hypothesis of no difference and an alternative hypothesis of a little difference. (I didn't even include the sample sizes required for testing differences such as 1% or 2%, but believe me they are astronomical!)

## Exercises

1. Dichotomize the 52 "states" into two sub-populations: fewer than five representatives vs. five or more representatives. Draw a random sample of 30 states, with replacement, from each of those sub-populations and test the null hypothesis that the two sub-populations have equal percentages of states that are east of the Mississippi River (against the alternative hypothesis that they do not).
2. Is the null hypothesis in Exercise #1 true or false? Did you reject it? Was your inference correct or incorrect? If not, did you make a Type I error or a Type II error?
3. Was the sample size of 30 appropriate? Why or why not?
4. Draw a sample of three California representatives, with replacement, and test the null hypothesis that 50% of the representatives from California are Republicans. [Hint: Since that sample is so small, do this using either or both of the probability "rules" in Chapter 4.]
5. Think about what you just did in the previous exercise. How likely is it that you could reject any null hypothesis concerning the percentage of California Republicans in the House of Representatives?

Table 7.1: An Example of a Test of the Significance of the Difference Between Two Independent Sample Percentages

Sample 1 (23 observations):

Card Observation	Card Observation	Card Observation
8S	1	10D
7H	0	6S
AC	1	JH
QC	1	9S
2C	1	9C
QS	1	10C
4D	0	4C
3D	0	4H
2D	0	JD
7C	1	3C

% black = 65.2

Sample 2 (21 observations)\*:

Card Observation	Card Observation	Card Observation
4S	1	7S
8H	0	3C
3C	1	AS
KD	0	KC
AH	0	3C
9S	1	8C
KH	0	4H
JC	1	9D
4H	0	3S
10C	1	AS

% black = 66.7  
Difference = 66.7 - 65.2  
= 1.5  
Standard error = 14.3  
The difference is less than  
one standard error (not  
statistically significant).  
The null hypothesis is  
"accepted" (not rejected).

\* This sample had several repeats, re-repeats, and re-re-repeats, including the ace of spades twice in succession!

Table 7.2: Approximate Sample Sizes for an Optimal Test of the Statistical Significance of the Difference Between Two Equal-sized Independent Sample Percentages (two-tailed test; tabled values are the number of observations in each sample)

Difference Specified in the Alternative Hypothesis	Significance Level					
	.05			.01		
	Desired Power		Desired Power			
	.80	.95	.99	.80	.95	.99
10%	392	650	919	584	891	1202
20%	98	162	230	146	223	300
30%	44	72	102	65	99	134
40%	25	41	57	36	56	75
50%	13	21	30	19	29	40

Source: Cohen, J. (1988). Statistical power analysis for the behavioral sciences (2nd ed.). Erlbaum. (Tables 6.2.1, p. 181, and Table 6.4.1, p. 206.)

## **CHAPTER 8: 2x2 CONTINGENCY TABLES**

### **Introduction**

Information regarding the difference between two independent percentages is often displayed in a *contingency table* (sometimes called a *cross-tabulation*, or "cross-tab"). Contingency tables are also useful in conjunction with a technique called "elaboration". This chapter is devoted to such matters.

### **Displaying frequency data in a two-by-two table**

Let's start with an example. I'll use the same example I exploited near the end of the previous chapter, i.e., the test of the difference between the percentage of black cards in one deck of cards and the percentage of black cards in another deck of cards (see Table 7.1 for the raw data). Here is the way the principal information is often displayed:

	Deck 2	Deck 1	
Black	14 (66.7%)	15 (65.2%)	29
Non-black (Red)	7 (33.3%)	8 (34.8%)	15
	21	23	44

This is called a "two-by-two", usually written as "2x2", contingency table, since it has two rows (horizontal) and two columns (vertical)--the other numbers 29, 15, 21, 23, and 44 are "marginal" totals. The usual convention followed is to designate as column headings the categories of the "independent" variable--the potential "cause" (in this case the type of deck) and to use as row headings the categories of the "dependent" variable--the potential "effect" (in this case the color of the card).

### **Doing the percentaging and comparing the percentages**

The "percentaging" is done by columns (we take the 15 out of the 23 and get 65.2%, for example, not out of the 29 and not out of the 44) and the resulting percentages are compared across the rows (for example, the 66.7 against the 65.2, just as we did in the previous chapter).

Several cautions must be observed. First of all, the percentages must total 100 for each of the columns, as explained in Chapter 3. Secondly, the observations as well as the samples must be independent of one another. This is a complex topic, but the thing that most often produces non-independent observations is counting a particular object in more than one category. Finally, the total sample size should be reasonably large, as pointed out in the previous chapter.

### **Relative risks and odds ratios**

Although the emphasis is usually placed on the difference between the two percentages in the first row of the contingency

table, it is fairly common in certain research studies, primarily in epidemiology, to emphasize the quotient of those percentages in addition to, or instead of, their difference. That quotient is often referred to as the *relative risk* (for reasons associated with the jargon of epidemiological research). For our example the quotient of 66.7 and 65.2 is 1.02, so the relative risk of Deck 2's yielding a black card--compared to Deck 1 (sounds funny, doesn't it?)--is 1.02, i.e., 2% higher for Deck #2 than for Deck #1. (Some researchers prefer to put the smaller percentage in the numerator and the larger percentage in the denominator. For our example the relative risk of Deck 1's yielding a black card would be 65.2/66.7, or .98.)

There is another concept associated with relative risk that is of even greater interest to epidemiologists and it is the *odds ratio*. It is computed by dividing the product of the upper-left corner frequency in the 2x2 table and the lower-right frequency by the product of the upper-right and lower-left frequencies. For our table that ratio is  $(14 \times 8) / (15 \times 7) = 1.07$ . The odds ratio is a good approximation to the relative risk when the two percentages being compared are very close to one another and when the relative frequency of the "disease" is small. (In our example the "disease" is "yielding a black card"!) The odds ratio and its logarithm have very nice mathematical properties.

## **Elaboration**

There are occasions on which we would like to explore the data further by statistically controlling for one or more variables that might affect the simple difference between two percentages. For example, in cigarette smoking/lung cancer research the investigator might not be content to merely compare the difference in % lung cancer for smokers vs. non-smokers. It could be suspected that the smokers were more likely to live in areas that have a great deal of air pollution and the non-smokers were more likely to live in areas that have little or no air pollution. It would therefore be of considerable interest to see if the difference in % lung cancer for smokers and non-smokers was approximately the same for people living in heavily polluted areas as for people living in lightly polluted areas. This would necessitate the construction of two 2x2 tables, one for heavy pollution and one for light pollution.

We can illustrate this by using our deck of cards example. Think of Deck 2 as Smokers, Deck 1 as Non-smokers; Black card as Lung Cancer, Non-black card as No Lung Cancer; and Face card as Heavy Pollution, Non-face card as Light Pollution. Referring to the actual cards drawn (see Table 7.1), the required 2x2 tables are the following (be sure that you check my numbers):

For Face cards:

	Deck 2	Deck 1	
Black	2 (50%)	3 (60%)	5
Non-black	2 (50%)	2 (40%)	4
	4	5	9

For Non-face cards:

	Deck 2	Deck 1	
Black	12 (70.6%)	12 (66.7%)	24
Non-black	5 (29.4%)	6 (33.3%)	11
	17	18	35

Although the actual frequencies are very small, from these elaborated tables we can see that when controlling for "pictureness" (boy, that really sounds funny!) the difference in % black is 60% - 50% = 10% "in favor of" Deck 1 for face cards and is 70.6% - 66.7% = 3.9% "in favor of" Deck 2 for non-face cards (vs. 1.5% "over-all"). Therefore the results are fairly similar whether or not "pictureness" is controlled. Imposing the smoking/lung cancer vocabulary on this artificial example, we would say that the effect of cigarette smoking on lung cancer is essentially the same in heavily polluted areas as it is in lightly polluted areas.

## Exercises

1. Create two decks (populations) of cards out of your single deck. Let the first deck (population) consist of all of the clubs, all of the diamonds, and the heart face cards. Let the second deck (population) consist of the rest of the hearts and all of the spades. Make a frequency distribution of the east-of-the-Mississippi variable for each of the two artificial populations of "states", with black = east and red = west. Draw a sample of 20 cards, with replacement, from each of the two populations and determine the percentage of east in each of the two samples and the difference between the two sample percentages. Test the null hypothesis that those two samples come from populations that have the same % east, using the procedure outlined in the previous chapter. (You know that this hypothesis is false, since you have created two populations having different percentages of east, but...complete this sentence in 25 words or less!) Was your decision regarding the null hypothesis correct or incorrect? If incorrect, what kind of error did you make, Type I or Type II? Why?
2. Display the sample data for Exercise #1 in a 2x2 contingency table, with all of the sample frequencies and associated percentages. Calculate the relative risk of yielding east for the two samples, and also the sample odds ratio. Are those two numbers fairly close or not? Why do you think that is?
3. Now suppose that you had taken a sample of 200, rather than 20, from each of the two populations but the percentage of east in the two samples were the same as for the two samples of 20. What do you think your decision regarding the null hypothesis would have been? Would you be more likely, less likely, or equally likely, to make a Type I error? A Type II error? What effect, if any, would that have on the relative risk and the odds ratio? Why?
4. Repeat Exercise #1 for the variable "Number of Representatives greater than nine)".
5. Repeat Exercise #2 for that variable.

## **CHAPTER 9: WHERE DO YOU GO FROM HERE?**

### **Introduction**

There is much more to the study of statistics than I have been able to cram into the previous eight chapters. But I assure you that we have covered the essential concepts, all of which can be subsumed under the following key terms:

population  
parameter  
sample  
statistic  
sampling distribution

Sometimes you have access to the entire population of interest, in which case you make your measurements and calculate the relevant parameter(s). Most of the time you don't, so you take a sample from the population, calculate a statistic for that sample, and by using the appropriate sampling distribution you either estimate or test a hypothesis about the corresponding parameter. We've studied lots of examples of just how you go about doing that.

### **Various destinations**

The topics that are not included in this book are very similar to the ones that are. They merely involve different (and usually more complicated) populations, parameters, samples, statistics, and sampling distributions.

One direction in which you might consider going will lead you to the general linear model that includes the Pearson product-moment correlation coefficient, regression analysis, the t test, and the analysis of variance and covariance. The inferential aspects of the general linear model are subsumed under the heading of *parametric statistics*, since certain assumptions about the population distributions and their parameters are made, such as the equality of population variances when testing the significance of the difference among several sample means.

Another direction leads to certain descriptive statistics for which there are *nonparametric* (distribution-free) inferential statistics. Here's an example of one of them--the *Spearman rank correlation coefficient*:

In Chapter 1 I provided a listing of the 52 "states" in the order in which they were admitted to the union. Suppose you were interested in the relationship between order of admission and number of inhabitants; or the relationship between order of admission and land area; or the relationship between number of inhabitants and land area. The rank-ordering of the 52 "states" with respect to number of inhabitants (as of the 2000 census) and with respect to land area are as follows (the rank-ordering with respect to admission to the union is repeated in the second column):

state	admrank	nhabrank	arearank
DE	1	46	50
PA	2	6	32
NJ	3	9	46
GA	4	10	21
CT	5	30	48
MA	6	13	45
MD	7	19	42
SC	8	26	40
NH	9	42	44
VA	10	12	37
NY	11	3	30
NC	12	11	29
RI	13	44	51
VT	14	50	43
KY	15	25	36
TN	16	16	34
OH	17	7	35
LA	18	22	33
IN	19	14	38
MS	20	32	31
IL	21	5	24
AL	22	23	28
ME	23	41	39
MO	24	17	18
AR	25	34	27
MI	26	8	22
FL	27	4	26
TX	28	2	2
IA	29	31	23
WI	30	18	25
CA	31	1	3
MN	32	21	14
OR	33	29	10
KS	34	33	13
WV	35	38	41
NV	36	36	7
NE	37	39	15
CO	38	24	8
ND	39	48	17
SD	40	47	16
MT	41	45	4
WA	42	15	20
ID	43	40	11
WY	44	52	9
UT	45	35	12
OK	46	28	19
NM	47	37	5
AZ	48	20	6
AK	49	49	1
HI	50	43	47
DC	51	51	52
PR	52	27	49

The rank-correlations are as follows (see Siegel & Castellan, 1988 or almost any other statistics book for the procedure for calculating the Spearman rank-correlation coefficient. +1 is indicative of a perfect direct relationship; -1 is indicative of a perfect inverse relationship; and 0 is no relationship):

admission and number of inhabitants: .419

admission and land area: -.537

number of inhabitants and land area: .033

Surprised? The .419 suggests that there is a tendency for the earlier admitted "states" to have larger numbers of inhabitants. The -.537 suggests that the earlier admitted states have smaller land areas (remember the Louisiana Purchase and Seward's Folly!) The .033 suggests that there is little or no relationship between number of inhabitants and land area, which is too bad since it indicates that some states are overcrowded and others have lots of room. (As if we didn't already know that. The number of inhabitants per square mile densities actually range from 1.1 for Alaska to 9378 for the District of Columbia!)

[Those of you who may be familiar with the Pearson product-moment correlation coefficient may be wondering why I have chosen to not use that statistic to summarize the relationships between these pairs of variables. There are several reasons:

1. It would require having the raw data (dates of admission to the union, number of inhabitants, and number of square miles of land area) for all three variables. (I happen to have such data but I have not included them in this book.)

2. The Pearson correlation is an index of the direction and the magnitude of the LINEAR relationship between two variables. (I've plotted the actual values against one another and those plots are definitely non-linear.)

3. The Pearson correlation is affected by "outliers" (unusually large or unusually small observations) whereas the Spearman rank correlation is not. There are outliers in the actual raw data. For example, Alaska has a very small population and a very large land area.

Some of you may also be wondering why I have not indicated whether or not these correlations are statistically significant. Think about that. To what population would I be generalizing? The rank correlations are what they are; they are neither statistically significant nor statistically non-significant.]

As this book draws to a close I should have some additional words of wisdom to pass along to you as you prepare to go forth to meet the cruel statistical world. But all I can think of to say is that if you really understand the five terms listed at the beginning of this chapter you will always know what statistics is all about. The converse unfortunately also holds: if you do not understand those five terms you will never know what it's all about. I hope and pray that you fall into the former category.

Good luck! It's been fun.

## An annotated bibliography of recommended sources

(Note: Some of these sources may strike you as a bit old. Many are "classics" and/or are particular favorites of mine.)

Agresti, A. & Finlay, B. (1986). Statistics for the social sciences (2nd. ed.). Dellen.

This is an excellent text for students who are concentrating in sociology, psychology, or any of the social sciences.

Cohen, J. (1988). Statistical power analysis for the behavioral sciences (2nd. ed.). Erlbaum.

Cohen provides a lucid discussion of the concept of power, along with a variety of formulas and tables for determining the appropriate sample size for a number of common hypothesis-testing procedures.

Darlington, R. (1990). Regression and linear models (2nd. ed.). McGraw-Hill.

Darlington's book is one of the best textbooks for regression analysis and the general linear model.

Fleiss, J. (1981). Statistical methods for rates and proportions (2nd. ed.). Wiley.

This is the only other statistics book I know of that concentrates on rates, proportions, and of course percentages (just like mine does). The mathematics gets heavy at times, but the effort required to get through the notation and the formulas is well worth it.

Freedman, D., Pisani, R., Purves, R., & Adhikari, A. (1991). Statistics (2nd. ed.). Norton.

This very popular text provides the reader with a thorough grounding in basic concepts. The illustrations are particularly informative and often hilarious.

Huff, D. (1954). How to lie with statistics. Norton.

An "old", very amusing, but also very informative, spoof of statistics.

Huff, D. (1959). How to take a chance. Norton.

A comparable spoof of probability.

Jaeger, R. (1990). Statistics: A spectator sport (2nd. ed.). Sage.

This splendidly written text discusses the basic concepts of statistics, measurement, and research design, as well as a number of advanced statistical techniques (e.g., the analysis of variance and the

analysis of covariance) near the end of the book. And it also has no formulas!

MacNeal, E. (1994). Mathsemantics. Viking Press.

As the title of this book implies, MacNeal is concerned with both the doing of mathematics and the meaning of mathematics. His chapter on percentages, and how poorly they are understood by the general populace, is particularly interesting.

Siegel, S. & Castellan, J. (1988). Nonparametric statistics for the behavioral sciences (2nd. ed.). McGraw-Hill.

This revised "cookbook classic" contains descriptions and examples of all of the popular nonparametric tests of statistical significance, including that for rank correlation.

Special references:

"Against All Odds" is a series of 26 videotaped programs on various topics in statistics that is distributed by Intellimation, P.O. Box 1922, Santa Barbara, CA 93116-1922. The audio-visual aspects are impressive, and the examples are varied and interesting, but there are several errors in the statistical content of which you should be aware. (See the review of "Against All Odds" by Gabriel et al. in the November, 1991 issue of The American Statistician.)

John Pezzullo's website has an extraordinarily large and wonderful collection of information and computational procedures for various statistics. (See esp. his Interactive Statistics pages.)

## **ANSWERS TO (MOST OF) THE EXERCISES**

(Note: Some of the exercises do not have "right" answers, because the answer depends upon which cards are actually drawn.)

## Chapter 1

1. Most letters (18): District of Columbia.  
Fewest letters (4): A three-way tie among Iowa, Utah,  
and Ohio.  
The frequency distribution is as follows:

Variable = Number of Letters in Name

Value	Tally	Frequency	Relative Frequency
4	111	3	.058
5	111	3	.058
6	11111	5	.096
7	111111111	9	.173
8	11111111111	11	.212
9	111111	6	.115
10	111	3	.058
11	11111	5	.096
12	111	3	.058
13	111	3	.058
14		0	.000
15		0	.000
16		0	.000
17		0	.000
18	1	1	.019

As you can see, this distribution is positively skewed, because of the long "tail" to the right (if you rotate this 90 degrees counter-clockwise), even though it is fairly symmetric for values between 4 and 13. The District of Columbia (18 letters) is an "outlier".

- 2a. Variable = Number of Members of the U.S. House of Representatives

Value	Tally	Frequency	Relative Frequency
0-4	11111111111111111111	21	.404
5-9	1111111111111111	17	.327
10-14	111111	6	.115
15-19	11	2	.038
20-24	111	3	.058
25-29		0	.000
30-34	11	2	.038
35-39		0	.000
40-44		0	.000
45-49		0	.000
50-54	1	1	.000

(Note: It was necessary to group certain numbers together: 0-4.

5-9, etc., in order that the frequency distribution not look too "anemic". This distribution is even more positively skewed than the distribution for Exercise #1. Blame it on California, which is the outlier this time!)

3. If you know the answer to this one, you should run for President of the United States (or for God)!

This distribution has fewer (two) categories and is less skewed.

5. The only ones I can think of would be something like "Major Religious Affiliation" or "Most common Socio-economic Status" if we were to define those terms in such a way that there would be four categories that are equally represented across the 52 "states".

Chapter 2

1. 53 (from 0 to 53).
  2. Mean = 8.37; standard deviation = 9.49.
  3. Range = 53. One-half of 53 is 26.5; 53 divided by the square root of 2(435) is 1.80; 9.49 is between 1.80 and 26.5. We not be right, but we're in the right "ballpark".
  4. Skewness = 2.54; kurtosis = 10.95.  
The skewness makes sense, because of the long tail to the right "toward California". The kurtosis seems awfully high, but is undoubtedly due to both the peak at the left and the long tail to the right. (See the frequency distribution for Exercise #2a, Chapter 1.) If you did all of these calculations by hand you may have noticed how much effect California had on the skewness and the kurtosis, and how little effect all of the other states had.
  5. It would be like comparing apples and oranges. For example, if we know that the mean height of a population of adult males is 69 inches, with a standard deviation of 3 inches, and their mean weight is 170 pounds, with a standard deviation of 15 pounds, that's all we know. We can't say that they are heavier than they are tall, even though the mean weight of 170 is a bigger number than the mean height of 69, since weight is measured in pounds and height is measured in inches. Similarly, we can't use the two standard deviations of 3 inches and 15 pounds to argue that they are more spread out in weight (pardon the pun) than they are in height, for the same reason. (There is actually another statistic, called the coefficient of variation, that does permit this sort of interpretation.)

Chapter 3

1. 9 out of 52 = 17.3%.
  2. Referring to the actual data in Table 1.4, two "states" have no representatives, seven states have one, and fourteen have ten or more, for a total of 23 out of 52, or 44.2%. There could be a rounding problem here if you calculated the percentages separately for no representatives, one representative, ten representatives, etc. and then added those percentages.

- $$3. \quad 20 \text{ out of } 53 = 37.7\%.$$

4. I get the following distribution:

It is admittedly difficult to determine whether Illinois, Minnesota, Wisconsin, and a few others are east or west of the Mississippi, or how much of them is east and how much is west. But the percentage is pretty close to 50%.

5. Likewise for north of the Mason-Dixon line, but it's also pretty close to 50%.

Chapter 4

1.  $14/52 = .269$
  2. Without replacement:  $(14/52)(13/51) = .069$   
With replacement:  $(14/52)(14/52) = .072.$
  3.  $(14/52)(38/52)$  for "yes, no" +  $(38/52)(14/52)$  for "no, yes" = .393.
  4. RRD:  $(20/52)(20/52)(32/52) = .091$   
RDR:  $(20/52)(32/52)(20/52) = .091$   
DRR:  $(32/52)(20/52)(20/52) = .091$   
RRR:  $(20/52)(20/52)(20/52) = .057$   
Total probability = .330
  5. This was a tough question. If order of selection is important in defining "different samples", the answer is  $52 \times 51 \times 50 \times 49 = 6,497,400$  (permutations). If order is not important in defining "different samples", then there are "only"  $52 \times 51 \times 50 \times 49$  divided by  $1 \times 2 \times 3 \times 4$ , i.e.,  $6,497,400 / 24$ , or 270,725 (combinations). In either event I'll bet that's a lot more than you thought it would be!

Chapter 5

3. It would get "skinnier", because samples of five each are more likely to represent the population than

samples of two each, and therefore the statistics based on the larger sample size are likely to vary less from one another.

4. The general shape of the sampling distribution would be similar, but it would be "fleshed out" better since taking 100 samples rather than 50 samples would provide a better fit to the theoretical sampling distribution for that statistic.
5. The standard error is best interpreted as the typical amount by which an obtained sample statistic is expected to differ from the corresponding population parameter.

#### Chapter 6

2. The statistic based on the combined sample of 60 observations should be closest, since a sample of 60 takes a bigger "chunk" out of the population than a sample of 30, but "by chance" it may not.
4. A .68 confidence interval would be narrower, since you only "lay off" one standard error; a .95 confidence interval for a sample of 60 would also be narrower, since the standard error would be smaller, so there would be a smaller quantity to "lay off" on either side.

#### Chapter 7

2. It's false (but not by much).
3. Whether or not a sample size of 30 was "appropriate" depends entirely upon your alternative hypothesis, your chosen significance level, and your desired power. If your alternative hypothesis postulated a "big effect" (i.e., the parameter hypothesized in the alternative hypothesis was quite different from the parameter hypothesized in the null hypothesis), your chosen significance level was "liberal" (e.g., .05 as opposed to .01), and your desired power was not too high (.80, say, as opposed to .95), then a sample size of 30 is perfectly fine (and might even be too large!). But if you had very stringent specifications (e.g., an alternative close to the null, the .01 level of significance, and desired power of .95), 30 is much too small. (See Table 7.2.)
4. The possible permutations are RRR, RRD, RDR, DRR, RDD, DRD, DDR, and DDD. All have the same probability (.125) if the null hypothesis of 50%R is true. So no matter what permutation you got you can't reject that hypothesis at any of the traditional significance levels (and it is actually false, so you just made a Type II error).
5. Not very likely for percentages that are close to 50 (for example, the associated probabilities for the eight permutations for a null hypothesis of 60%R are .216, .144, .144, .144, .096, .096, and .064), but for more extreme percentages the

likelihood of rejection increases. Note, however, that a null of 30%R would get rejected at the .05 level if you got RRR (associated probability of .027 under the null)--an "almost Type I error" since the true % of 37.7 is very close to that.

#### Chapter 8

3. For a sample size of 200 (as opposed to 20), you would be equally likely to make a Type I error, since you specify that before you see the data, but you would be less likely to make a Type II error, since you would have greater power. The relative risk and the odds ratio would be unaffected since all of the frequencies would be multiplied by ten, and things would cancel out.